

logikard c.a.®



SEGURIDAD DIGITAL AUTENTICACIÓN ROBUSTA

Bertrand Moussel
17 de Junio 2014, Quito

Dictao profile

Experience in the Banking & Insurance sector

- ▶ **1st wave: Cash Management & Reporting**
- ▶ **2nd wave: Strong Authentication**
- ▶ **3rd wave: E-Contractualization**

Q&A's

SOME FIGURES



2 000

Company
founded

20 M\$

Sales

+ 700

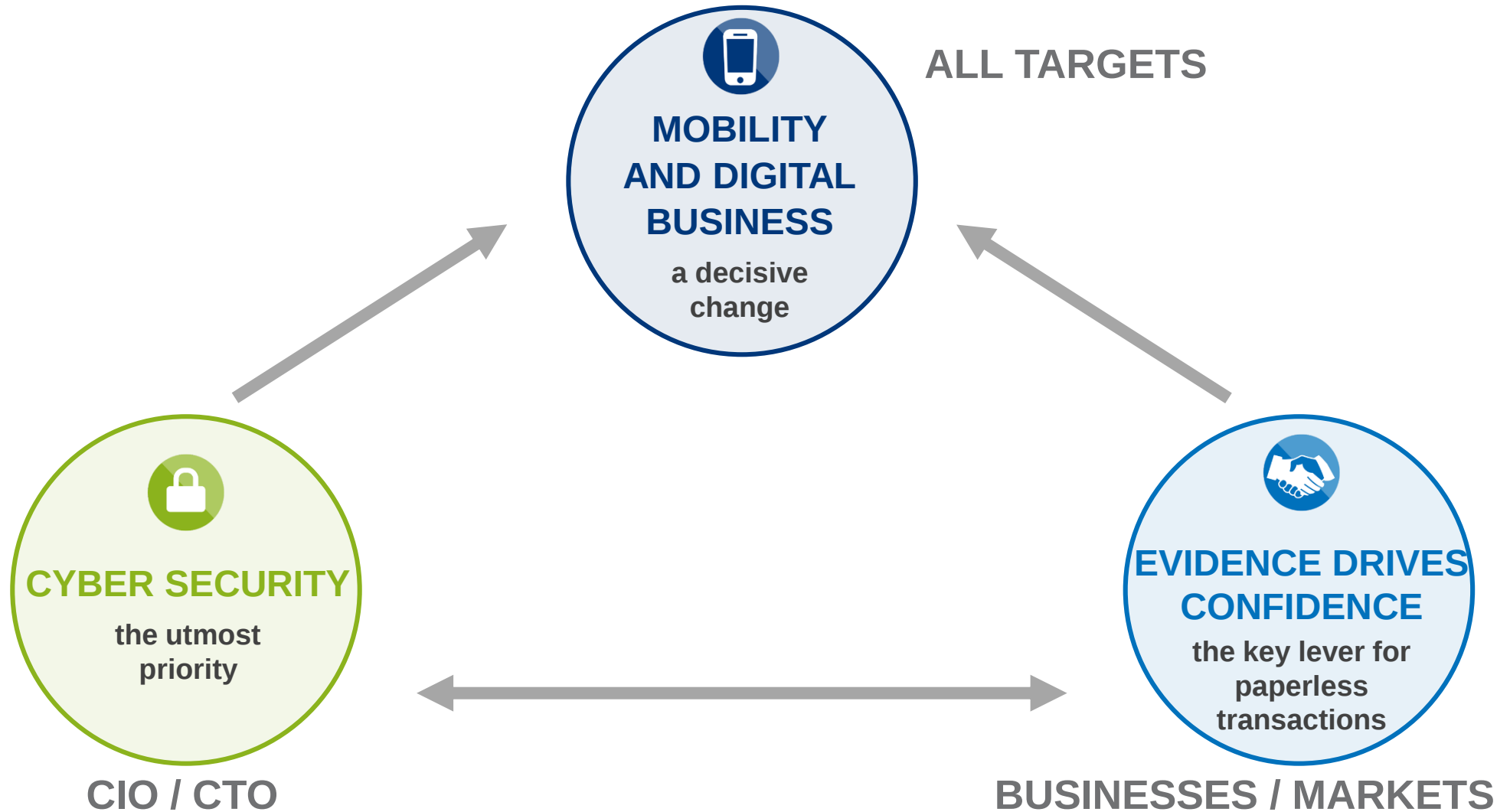
Clients trust
us

100

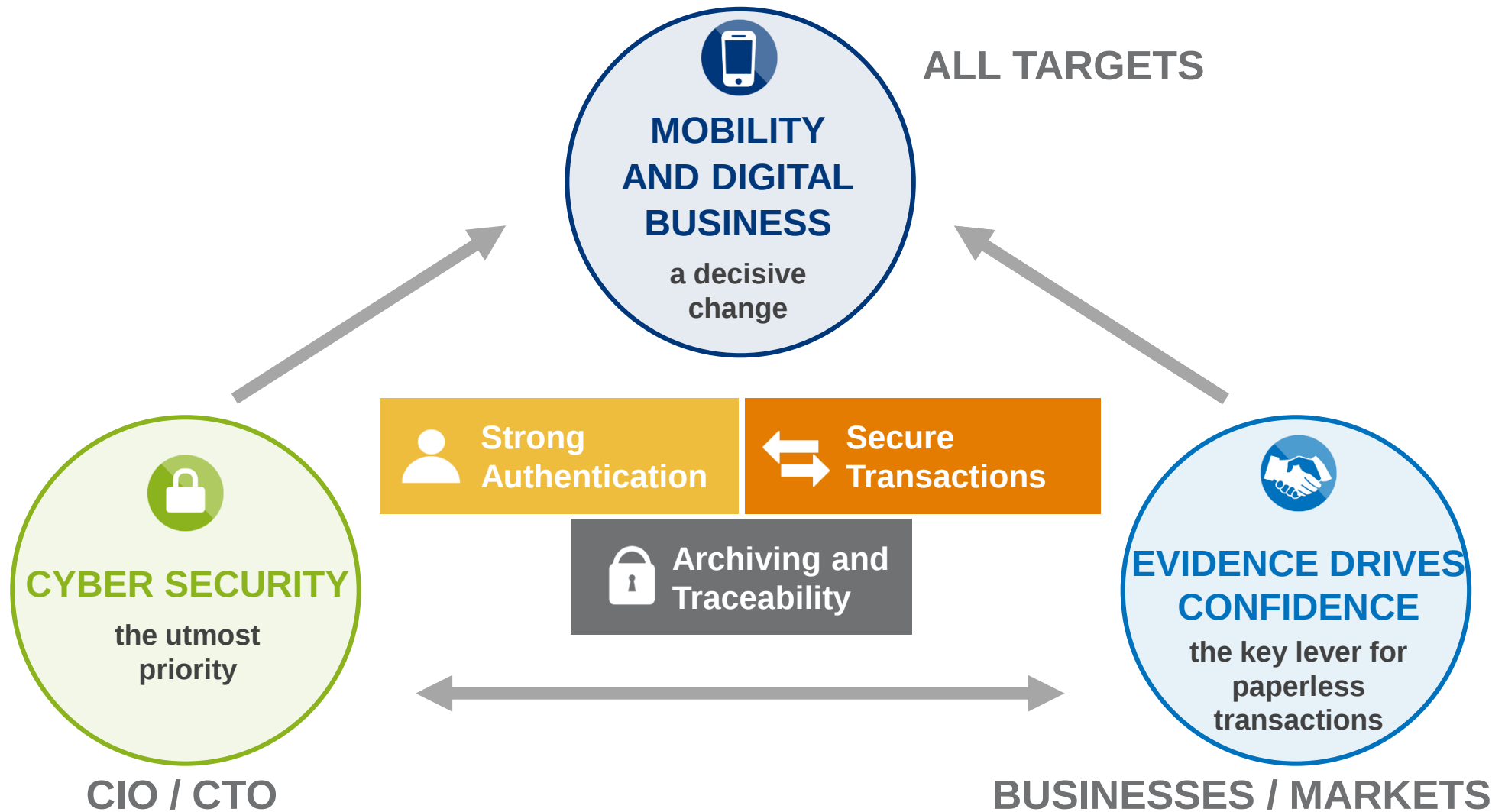
Employees
in France

**Several
billion**

Signatures /
year



VALUE PROPOSITION



DICTAO OFFERING

Products & Services


Strong authentication



Secure identities


Secure transactions



Secure transactions


Archiving & Traceability

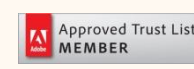
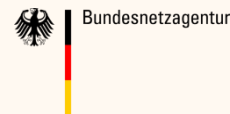


Secure data

Factors

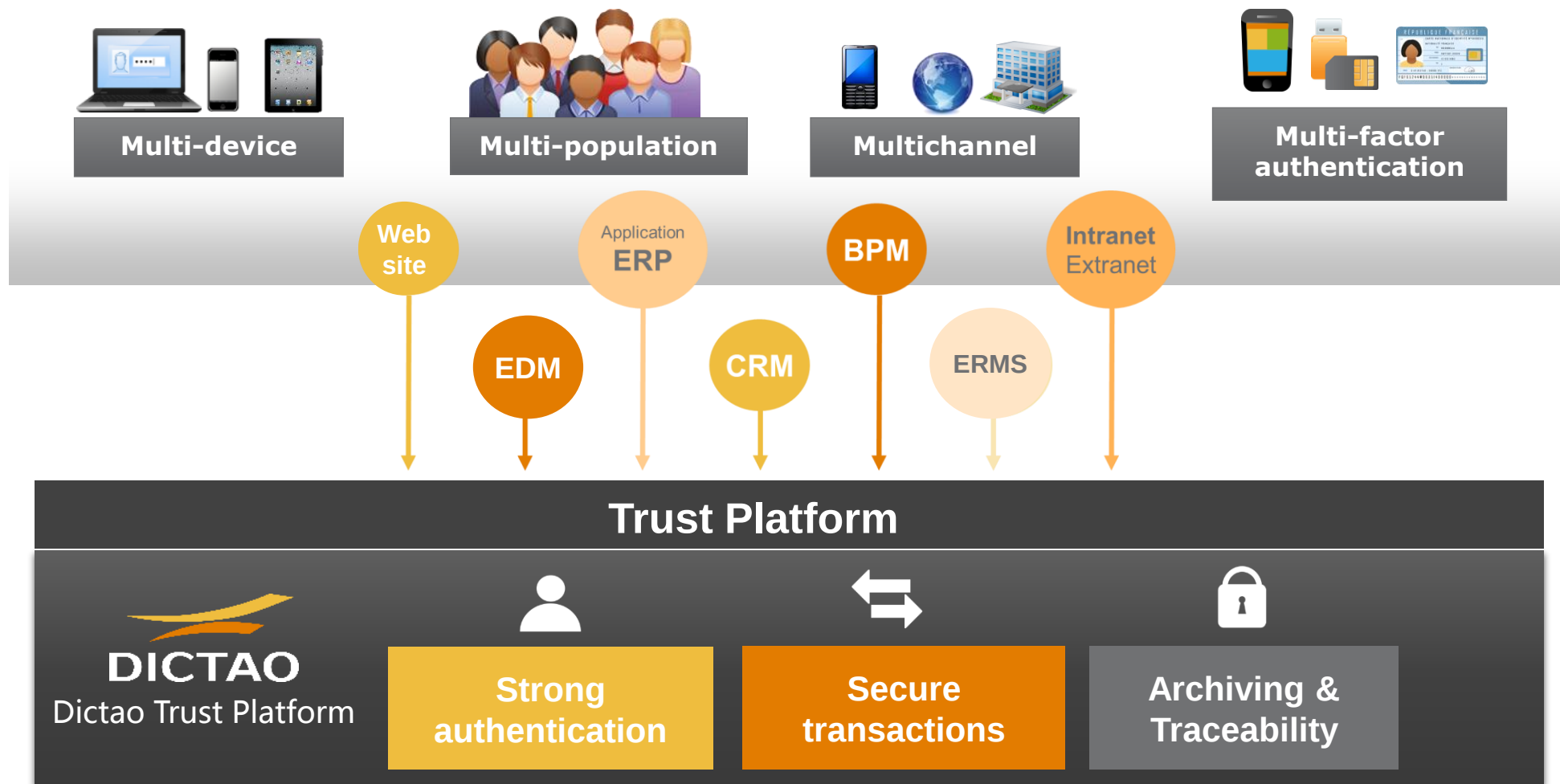


Certifications



A SINGLE TRUST PLATFORM

To meet diverse needs



INTERNATIONAL CERTIFICATIONS

To reinforce the non-repudiation of the digital signature and proof

Dictao digital signatures are considered legally binding and recognized by
43 countries through out the world

- Our products are
 - ▶ Certified at the EAL3+ level of the international security standard, the Common Criteria (ISO 15 408), which is recognized by the Ecuadorian government (Ley 67 de comercio electronico, 2002)
 - ▶ Compliant with eIDAS – Electronic Identification and Signature (Electronic Trust Services) in Europe
 - ▶ Qualified in France and Germany
- CSPN (First Level of Security Certification) certification for Dictao Trust Platform (DTP) & Dictao Secure Storage Server (D3S)

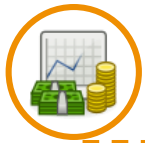


Bundesnetzagentur

KEY REFERENCES

Multi-sector expertise

Financial Institutions



Government & Social Services



Industry & Services



iGaming



A closer look at Dictao & Financial Institutions

	 BNP PARIBAS La banque d'un monde qui change	 LCL LE CREDIT LYONNAIS	 CAISSE D'EPARGNE		 Crédit du Nord Une autre vision de la banque	 FRANFINANCE					
	 CARDIF A BNP PARIBAS company	 CA	 BANQUE POPULAIRE	 LA BANQUE POSTALE	 SOCIETE GENERALE	 GROUPE SOCIETE GENERALE CGI FINANCEURS CRÉATIFS	 Groupama	 MAAF	 april	 Alptis	 AVIVA
Corporate Banking Clients	✓	✓	✓	✓	✓						✓
Private Banking Clients	✓	✓	✓			✓	✓	✓	✓	✓	



A benchmark position in the financial sector, that is highlighted by the fact that the European Central Banks rely on our products

AGENDA

Dictao profile

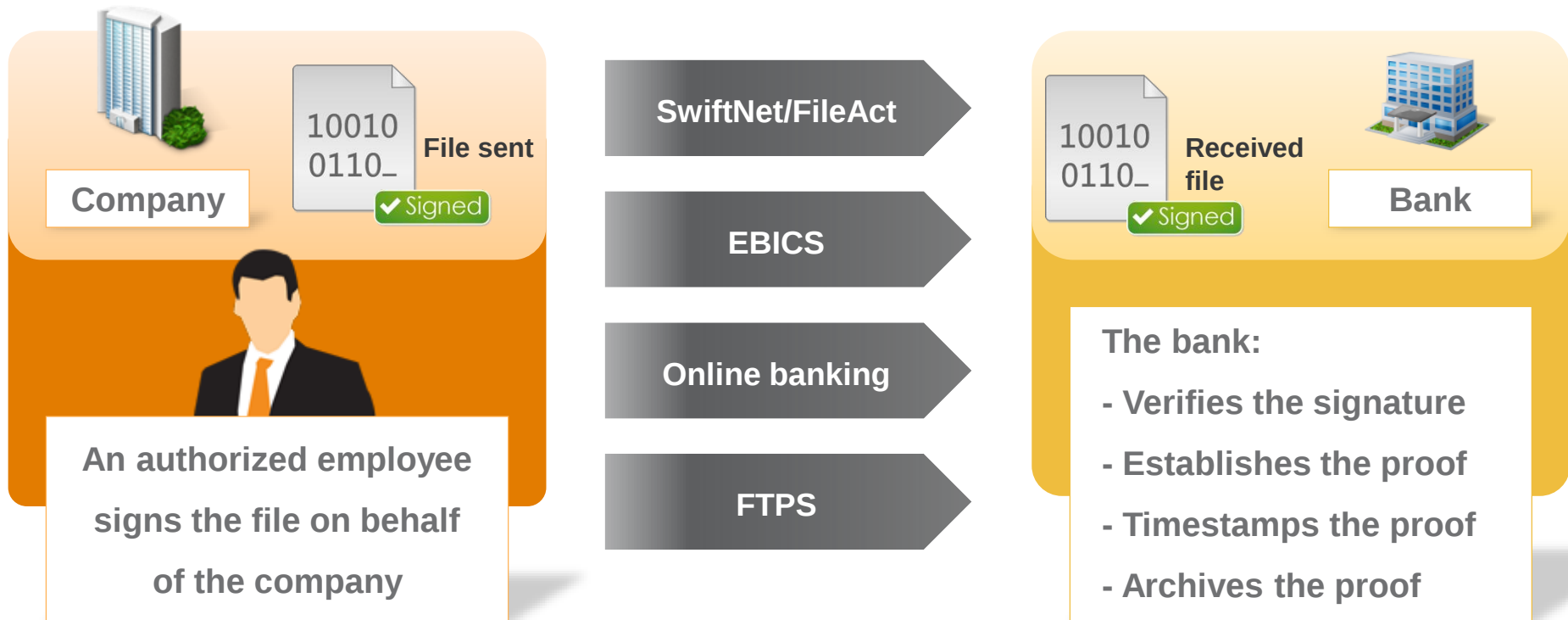
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Q&A's

MULTICHANNEL CASH-MANAGEMENT

The crucial trust functions



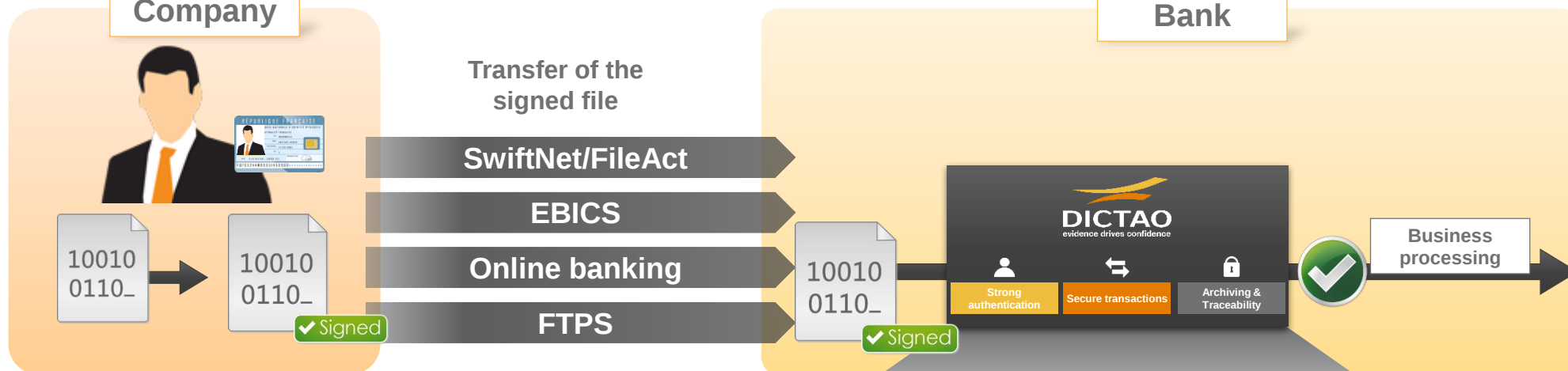
SECURE MULTICHANNEL TRANSACTIONS



Company



Bank

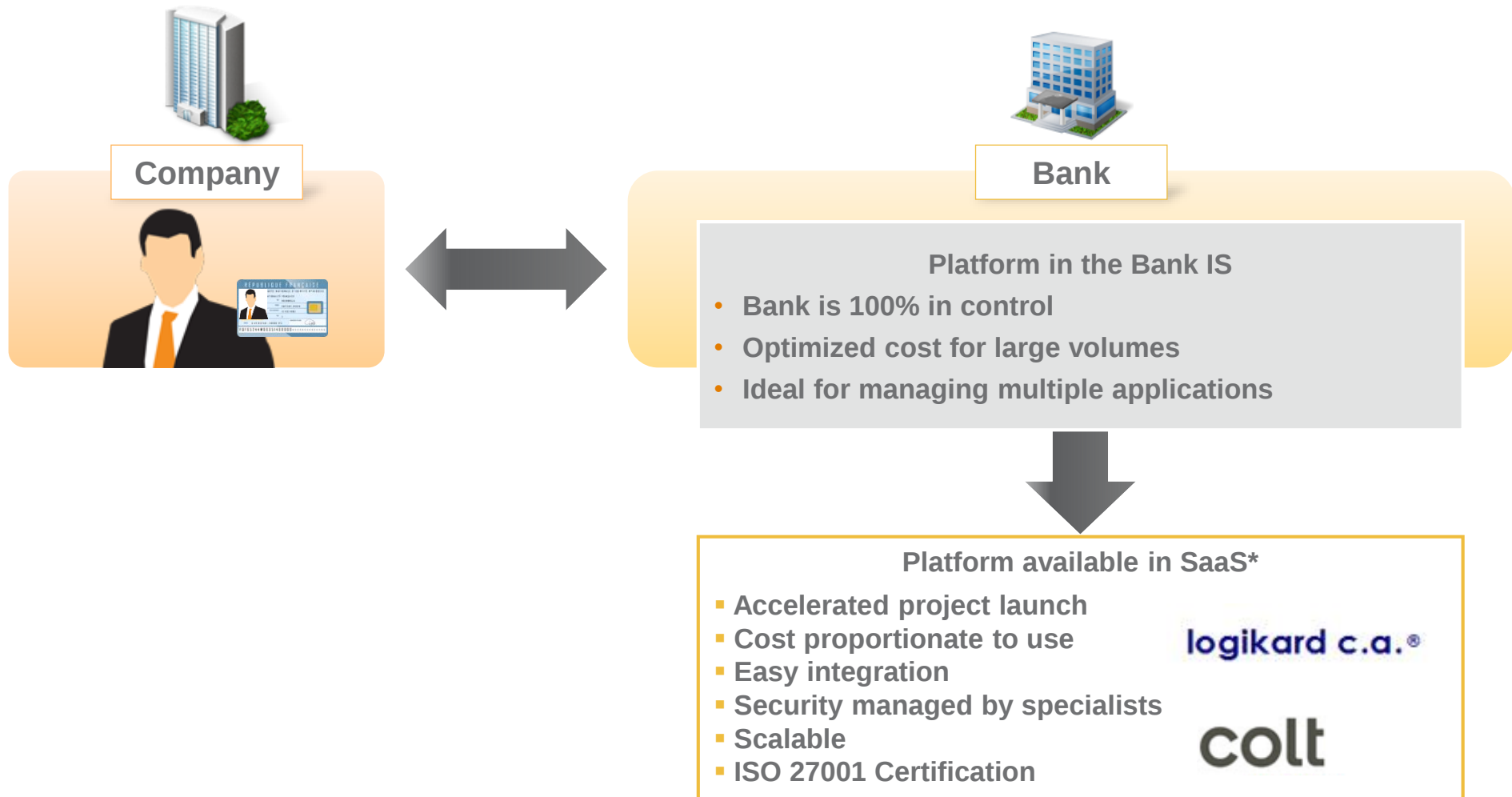


Benefits

- Highly secure, legally binding
- Trust platform certified EAL3+
- Streamlined and simple user experience
- 'What You See Is What You Sign' guarantee

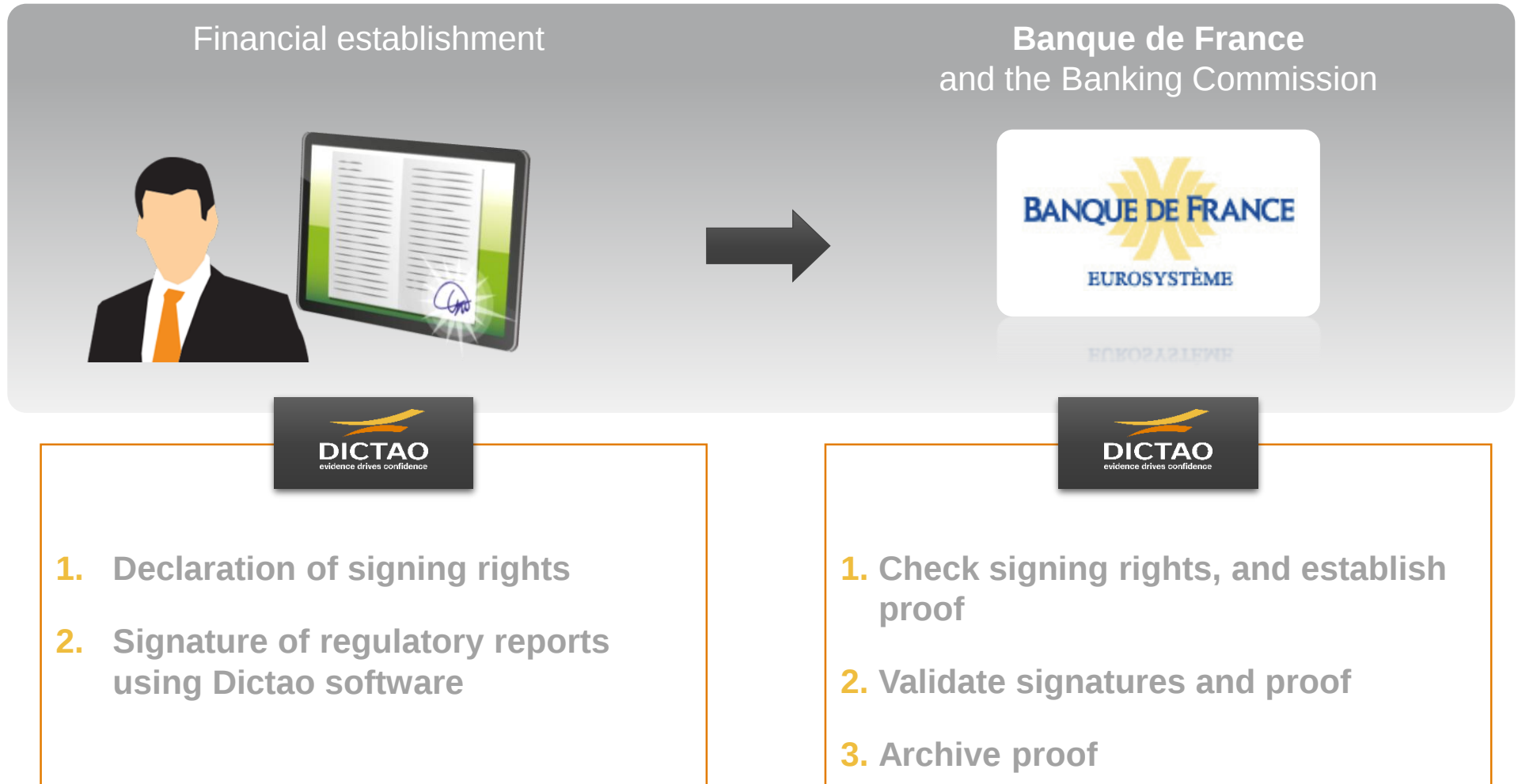
- Client strong authentication
- Signature tool available for the client to commit to a document or data
- Signature and certificate validation
- Creation of legally binding proof to use in the event of litigation

THE DICTAO OFFER: ON-PREMISES OR SAAS PLATFORMS



(*) SaaS : Software as a Service

REGULATORY REPORTING SENT BY FINANCIAL ESTABLISHMENTS TO THE BANKING COMMISSION



700+ international financial establishments sign their regulatory reports with Dictao

REGULATORY REPORTING SENT BY FINANCIAL ESTABLISHMENTS TO THE BANKING COMMISSION

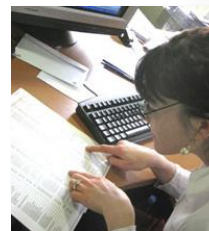
THEN

Financial Institute

Pen & Ink signature



Paper trail



Handwritten signatures are verified, then reconciled with the digital records



Digital signature



NOW

Digital signature for COREP, FINREP regulatory reports, and BAFI declarations

Validation of the signature and the signer's right to sign, constitution and archiving of proof

BENEFITS

- Simplified process (no more signing and sending by mail)
- Increased efficiency

Management of a single information flow
No more data reentry
Improved reliability of controls
Long term archiving of digital proof

AGENDA

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Q&A's

CONTEXT AND DICTAO APPROACH

Different populations:

Individual & Corporate clients, internal users;
Clients active/inactive on the internet;
Differing profiles

Daily life:

Loss, freezing, or forgetting of the primary authentication method

Different risk levels

An expansive and varied multichannel service offer

Constantly evolving authentication technologies and techniques for combatting fraud

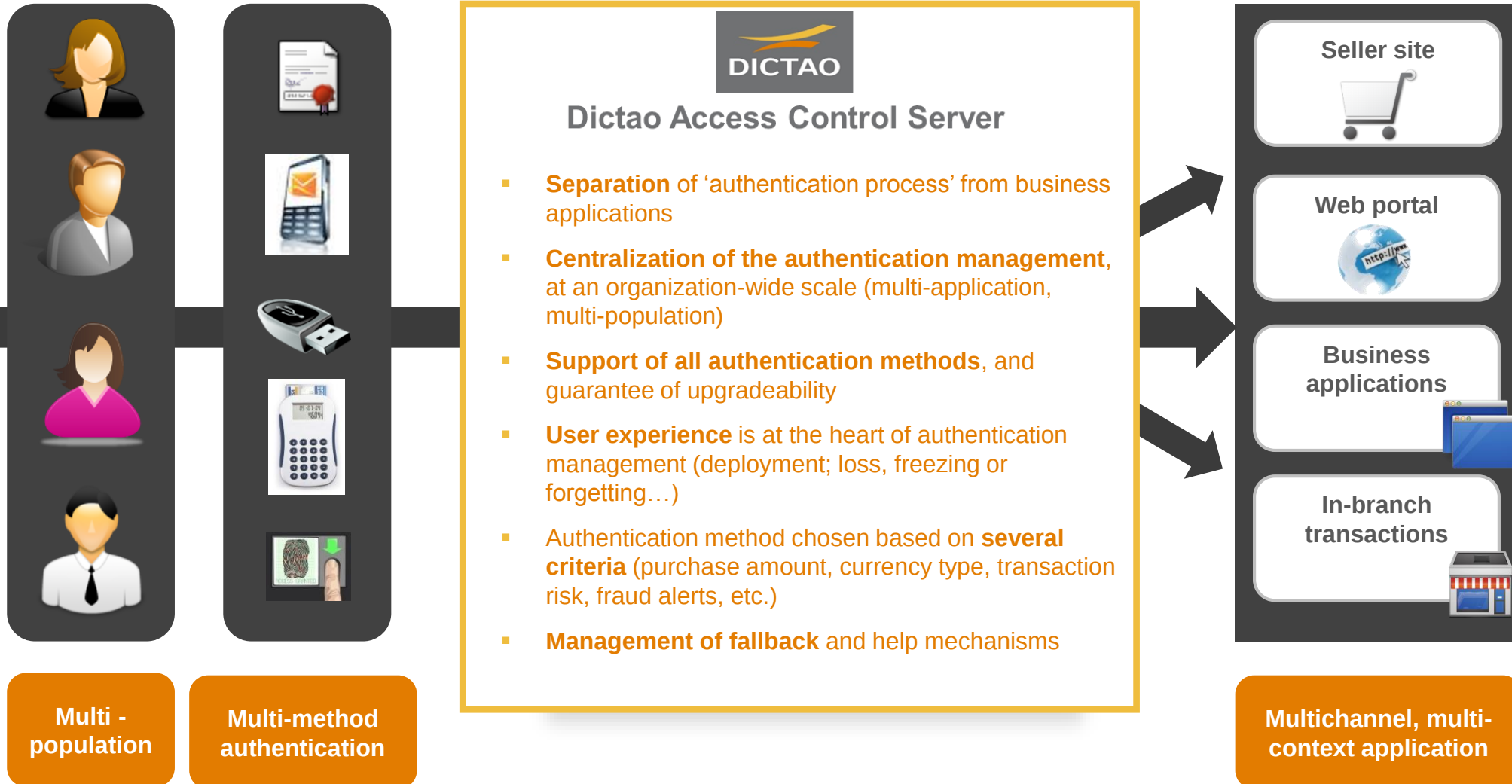
A **global** approach to security and authentication in a multichannel context

A progressively **evolving** solution that supports all authentication standards

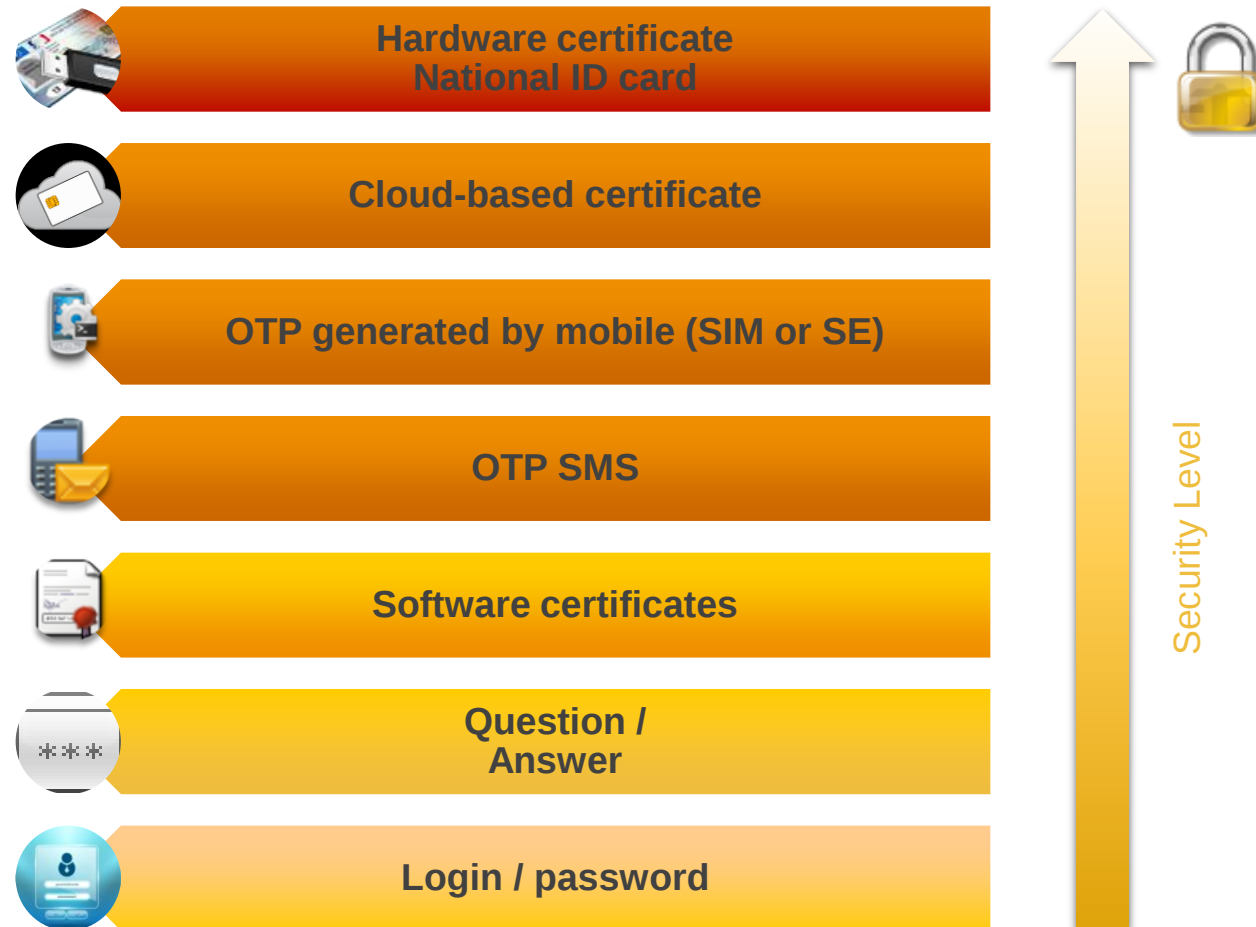
A **differentiated response** depending on the population profile and the type of transaction / risk level



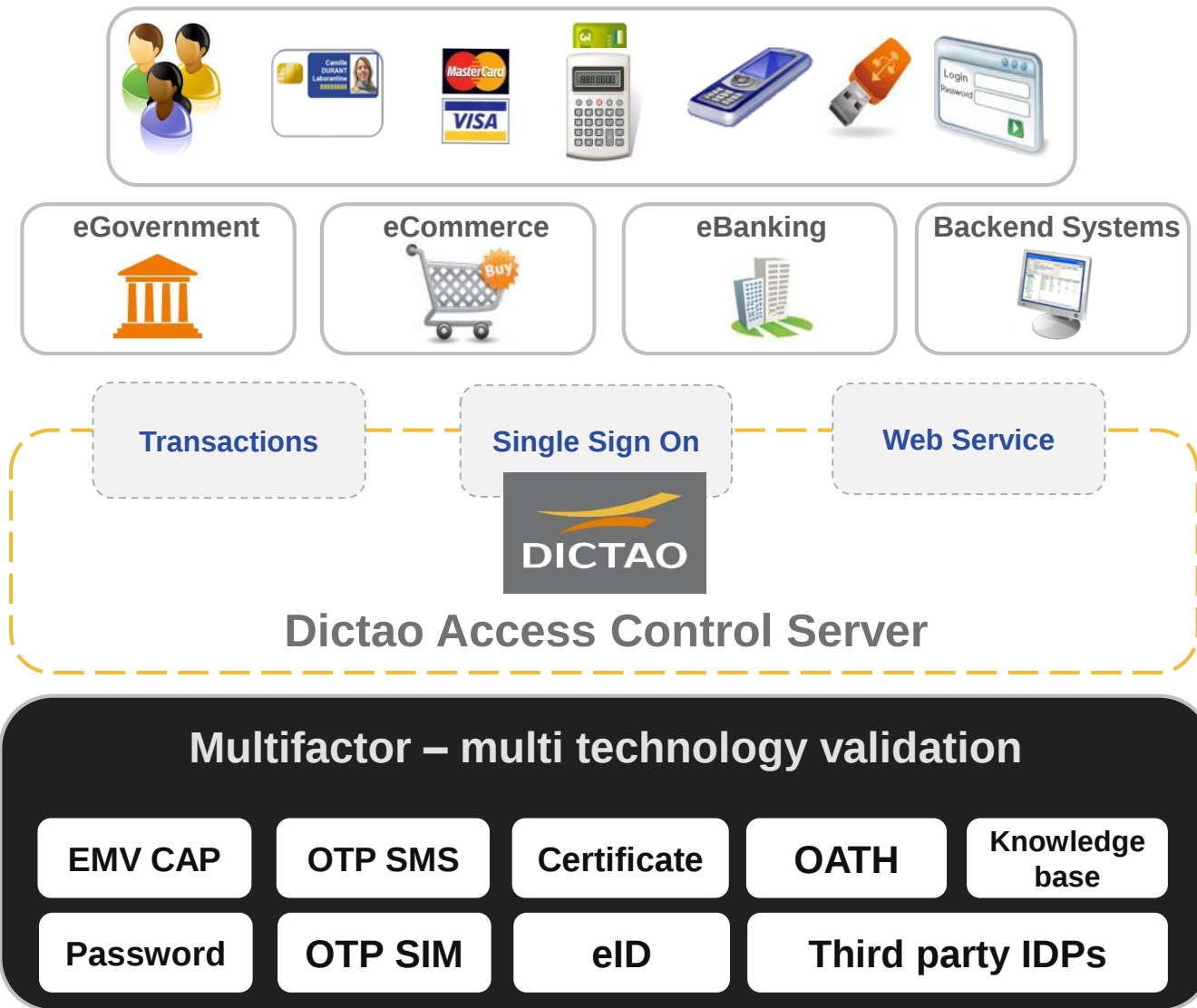
AUTHENTICATION : THE DICTAO APPROACH AND SOLUTION



SECURITY LEVEL RELATIVE TO THE VARIOUS AUTHENTICATION MEANS



THE BIG PICTURE



Multi-factor authentication

Multi-population

Multi-protocol
Multi-application

Channel management

- Connectors

User management

- Groups and users
- Synchronization with external directories

Authentication

- Selection of authentication method

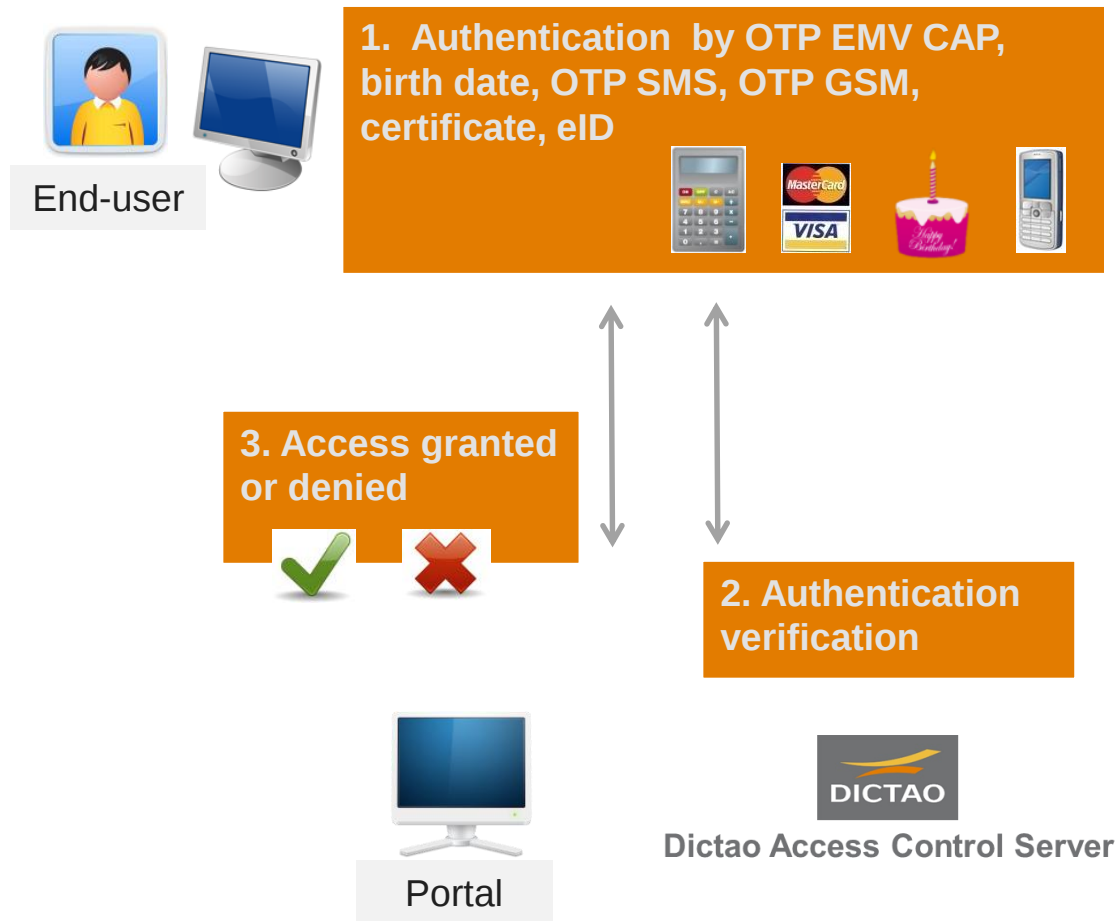
Audit

- Secured activity logs
- Log analysis and reports

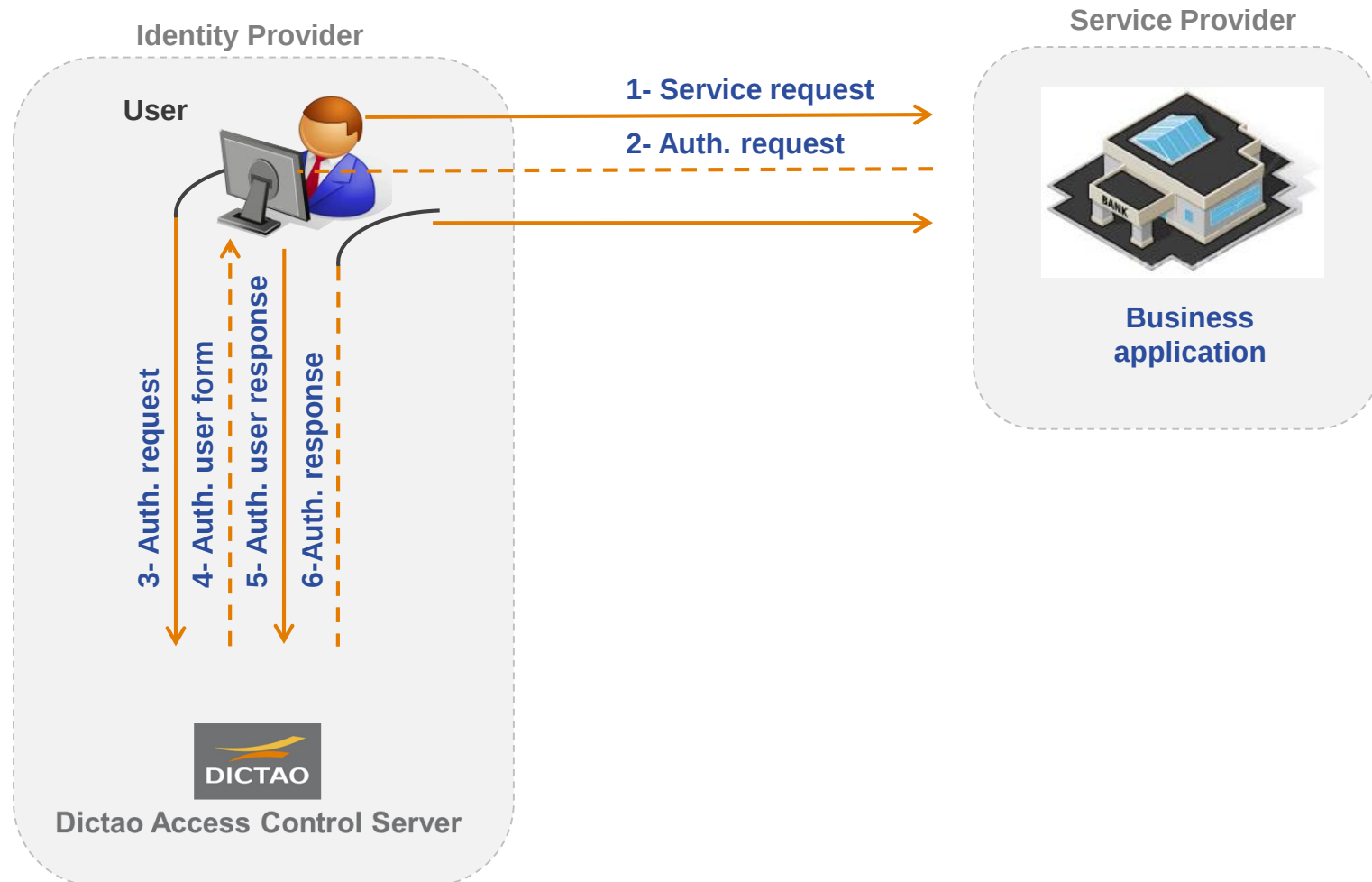
Authentication

- Authentication verification
- Management of authentication policies

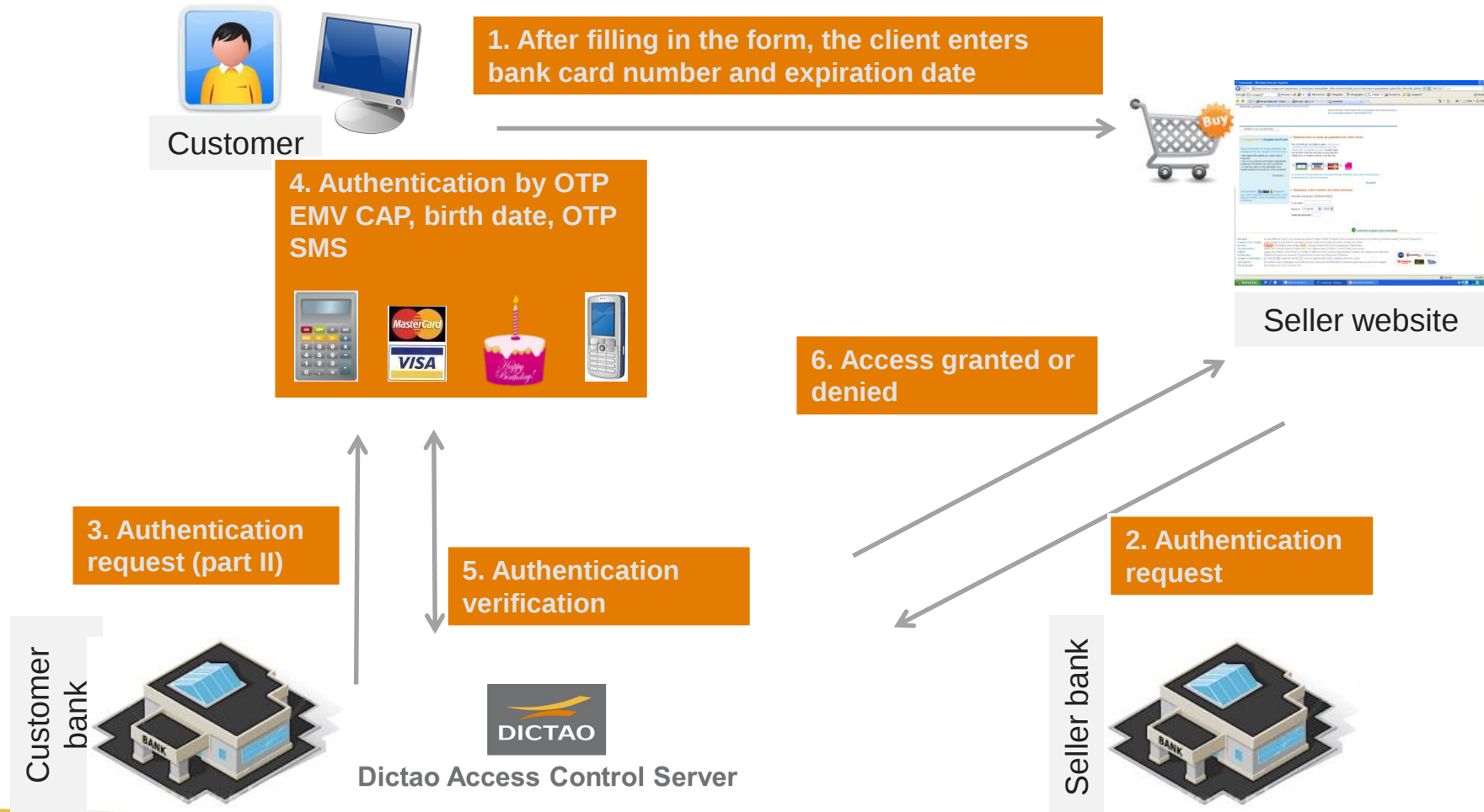
DACS SECURING WEB PORTALS



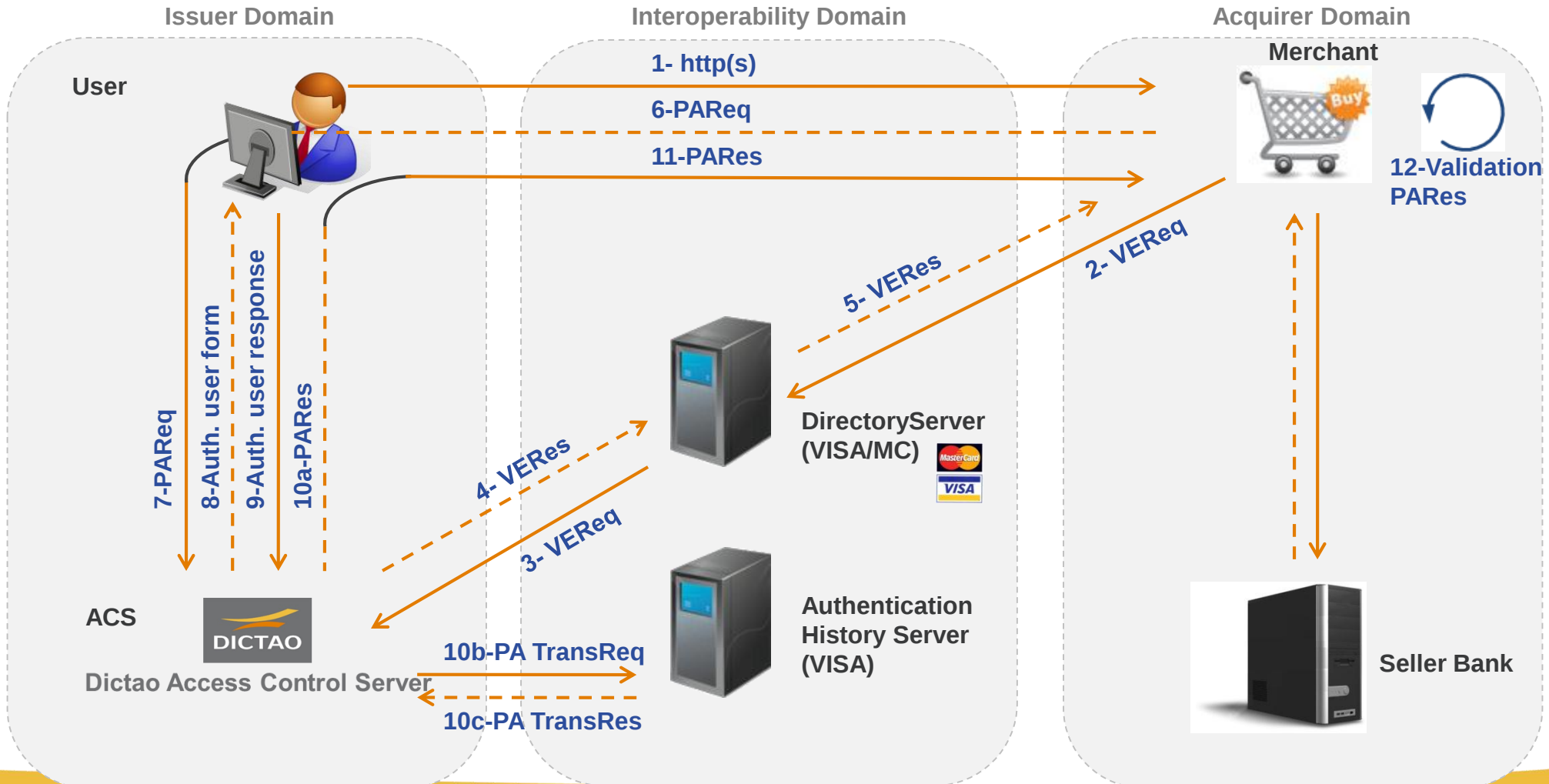
WEB SSO PROCESS DIAGRAM



DACS SECURING ONLINE SALES



3D SECURE PROCESS DIAGRAM



FALLBACK TO BIRTH DATE SHOULD THE CLIENT NOT HAVE A MOBILE PHONE



Hello John Smith,

Merchant: Dictao Voyages

Amount: 1950,00 EUR

Transaction date: 11/04/2012 16:40:32

Card number: XXXXXXXXXXXX0005

In order to secure online payments, your bank XXXX will now send a password by SMS to your mobile phone.

Your mobile number is currently not registered in our system!

Please contact your bank or the customer service at +33 1 XX XX XX XX XX in order to register your mobile number.

Beginning May 25, 2012, you will need your mobile phone to make online purchases.

▸ [Continue with my purchase](#)

▸ [Cancel](#)

▸ [Help](#)



Hello John Smith,

Merchant: Dictao Voyages

Amount: 99,00 EUR

Transaction date: 11/04/2012 15:25:56

Card number: XXXXXXXXXXXX0005

Please enter the following information:

Please enter your date of birth in order to verify its compatibility with your bank's information

▸ Date of birth

dd	mm	yyyy

[Validate](#)

▸ [Cancel](#)

▸ [Help](#)

FALLBACK TO OTP SMS SHOULD THE CLIENT NOT HAVE AN EMV CAP READER



Hello John Smith,

Merchant: Dictao Voyages
Amount: 1950,00 EUR
Transaction date: 11/04/2012 15:43:51
Card number: XXXXXXXXXXXX0005

Please enter the following information:

Please register the following code in your reader, and enter the 8 digits presented in the control code



> Challenge
> Control code given by your reader

[I do not have my CAP reader](#)

[Cancel](#) [Help](#)





Hello John Smith,

Merchant: Dictao Voyages
Amount: 1950,00 EUR
Transaction date: 11/02/2012 15:22:24
Card number: XXXXXXXXXXXX0005

Please enter the following information:

Please enter the password sent to you by text in the control code



> Password sent by text

[Cancel](#) [Help](#)

DICTAO AUTHENTICATION REFERENCES



DICTAO AUTHENTICATION KEY NUMBERS

- 11 Million registered customers on Dictao Access Control Server
- 15 000 strong authentications per day
- SaaS platform: managed by Dictao – hosted by Colt
 - 99,99% measured uptime
 - ISO 27001 certified
 - Certified by Visa MasterCard
 - Fully redundant architecture running on two data centers
 - Active-Active configuration for DR capability
 - Sized to handle twice current load

THE BANQUE POPULAIRE CAISSE D'ÉPARGNE EXAMPLE



Key challenges

Multifactor

- Manage multiple populations
- Offer different authentication methods to meet various usage contexts

Multichannel

- Operate different sales channels
- Depend on certifications adapted to usage contexts

Revenue development

- Link authentication and transaction
- Rely on an industrial solution

Dictao answers

- 2006 : Banque Populaire and Natixis – Enterprise Web Portal- Authentication by certificate
- 2007 : Banque Populaire – Web portals for Corporate and Individual clients - EMV CAP
- 2008 : Natixis - Enterprise Web Portal- EMV CAP and OTP SMS
- 2008 : Crédit Coopératif – Private client Web portal – EMV CAP
- 2009 : BPCE Group - 3D-Secure Online sales- EMV CAP, OTP SMS, birth date
- 2011 : BPCE – Private agency – EMV CAP and OTP SMS (pilot project)
- 2012 : Crédit Coopératif – Private client Web portal – mobile device OATH
- 2014 : SIM based OTP with Orange MNO, multi-factor eContracting / digital signature

2006 : Online banking

2009 : Online sales (Visa and MasterCard certifications for 3D-Secure)

2011 : Branch

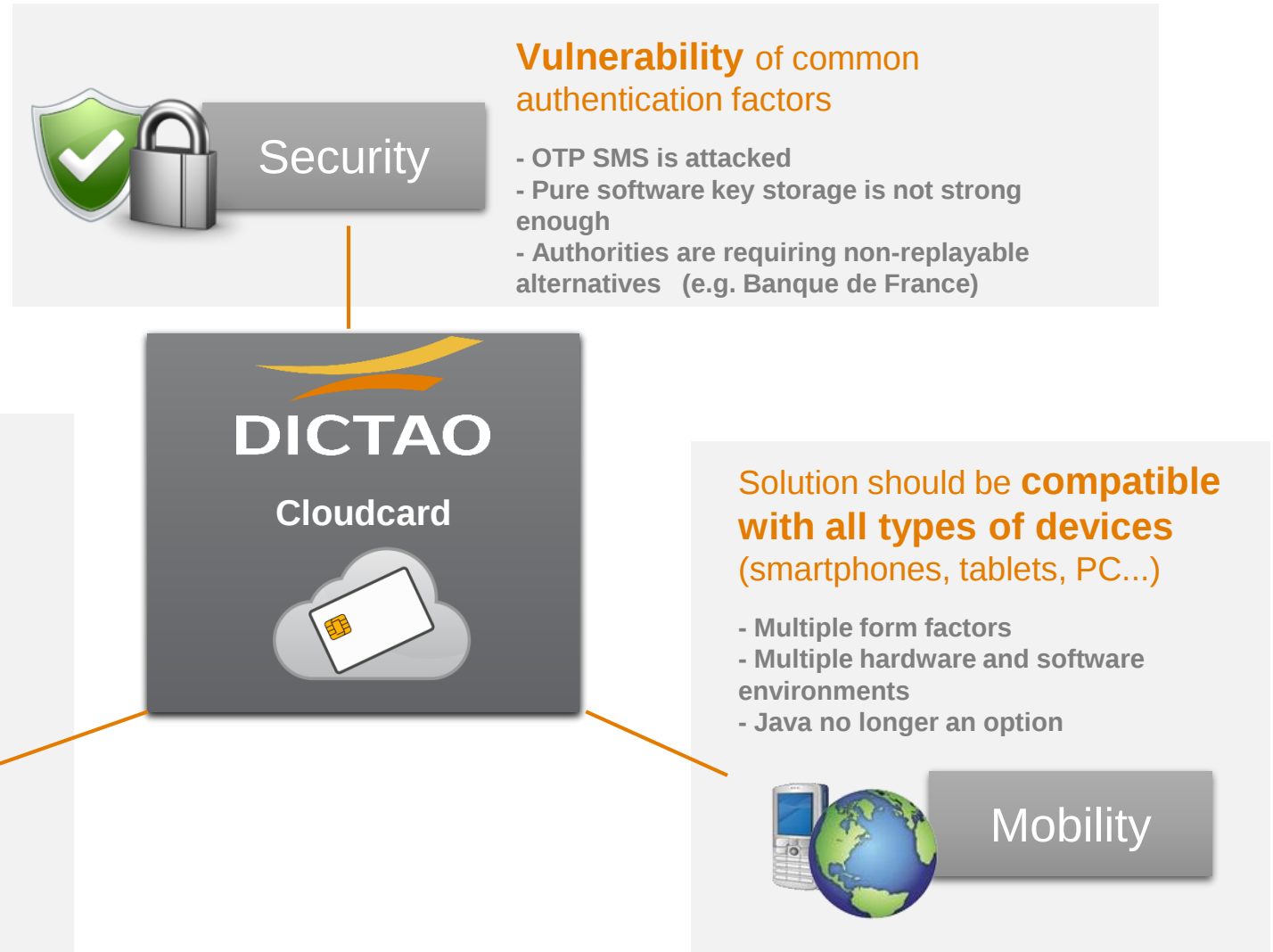
Online Sales:

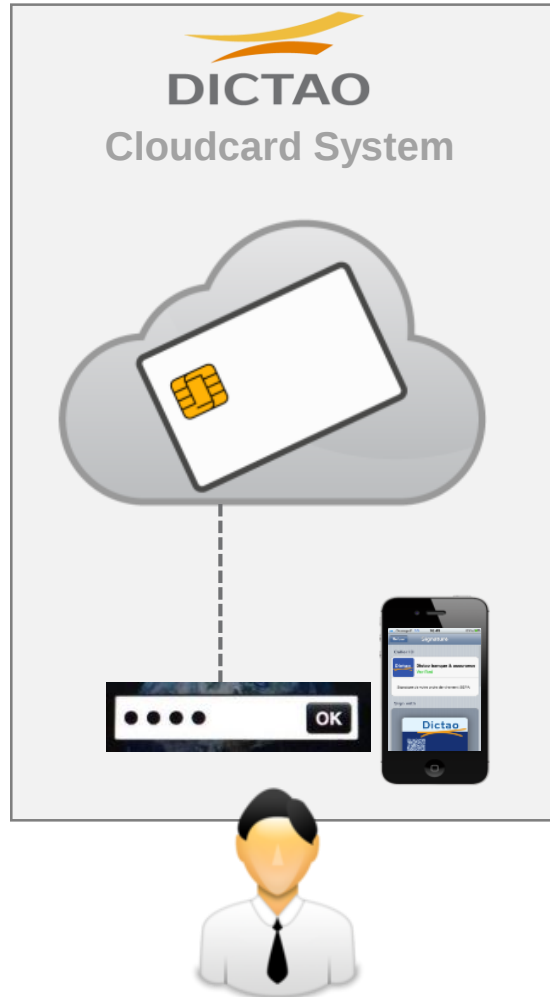
- 6.7 million bank cards
- 58 establishments

Online Banking:

- + 6 million users
- + 20 establishments

NEED TO CONCILIATE SECURITY, COST AND MOBILITY





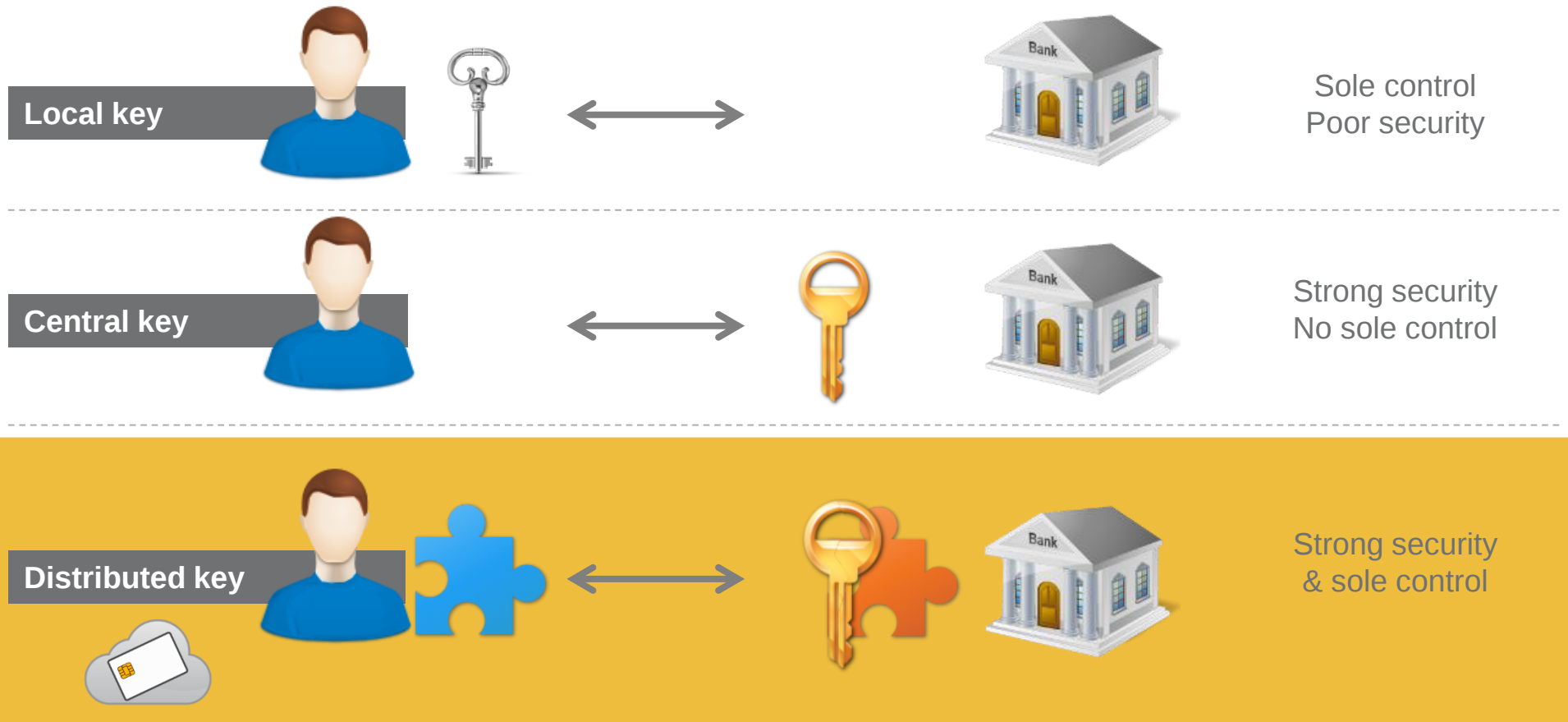
Enabling

- Strong Authentication
- Digital Signature

Using

- A white label Mobile App (Apple Store, Google Play)
- A centralized Server
- A sole control protocol

SOLE CONTROL PROTOCOL



SECURITY PROTOCOL PATENTED

3 Private key used under sole control of the holder

Online banking, Mobile banking, etc.



Business Application

2 Holder private key rebuilt in a tamper-resistant hardware security module (HSM)



Private Key Rebuilt

Cloudcard SE

1 Holder consent and PIN entry



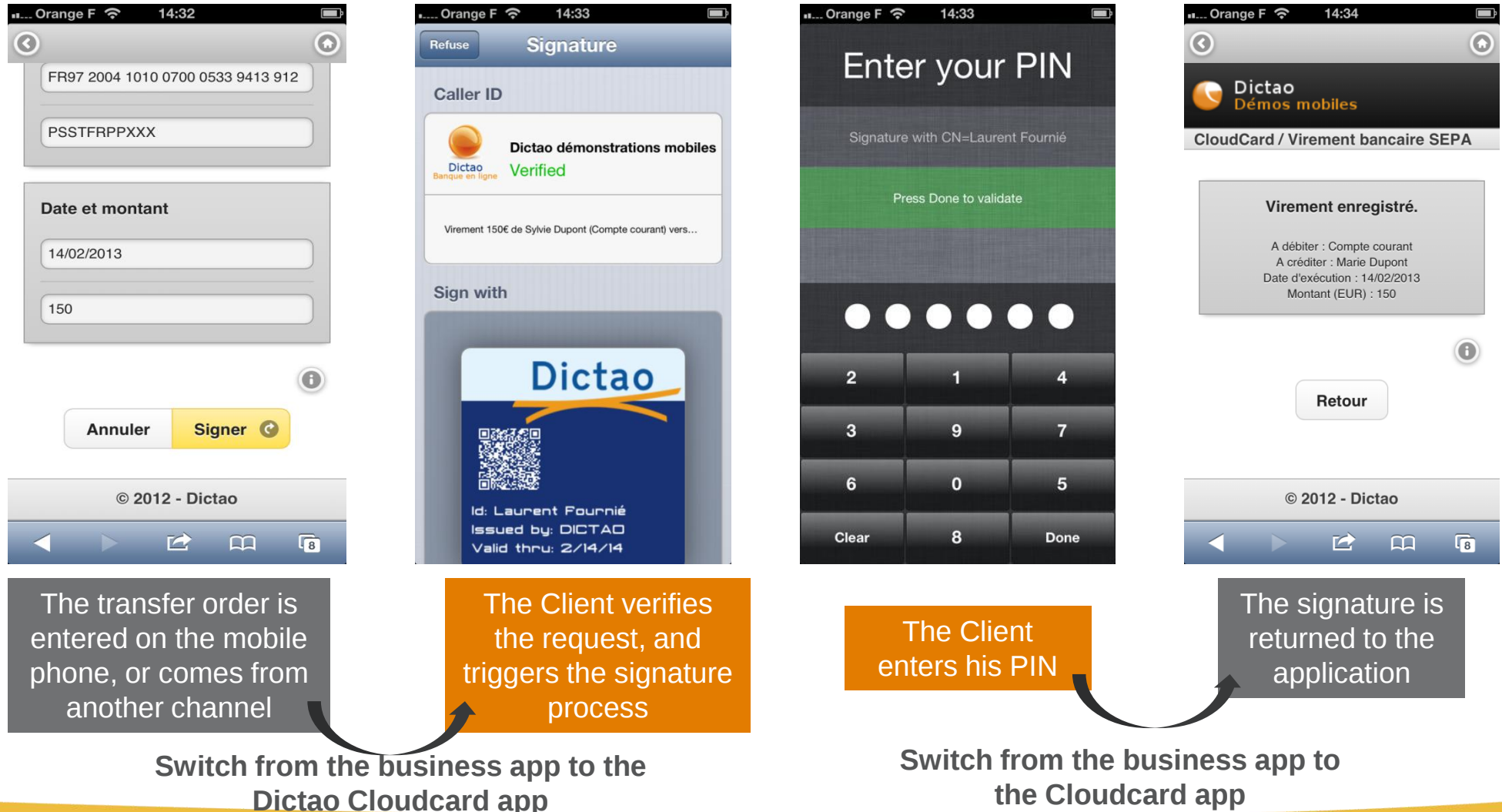
Holder PIN

Enrolled Terminal key



Cloudcard Terminal

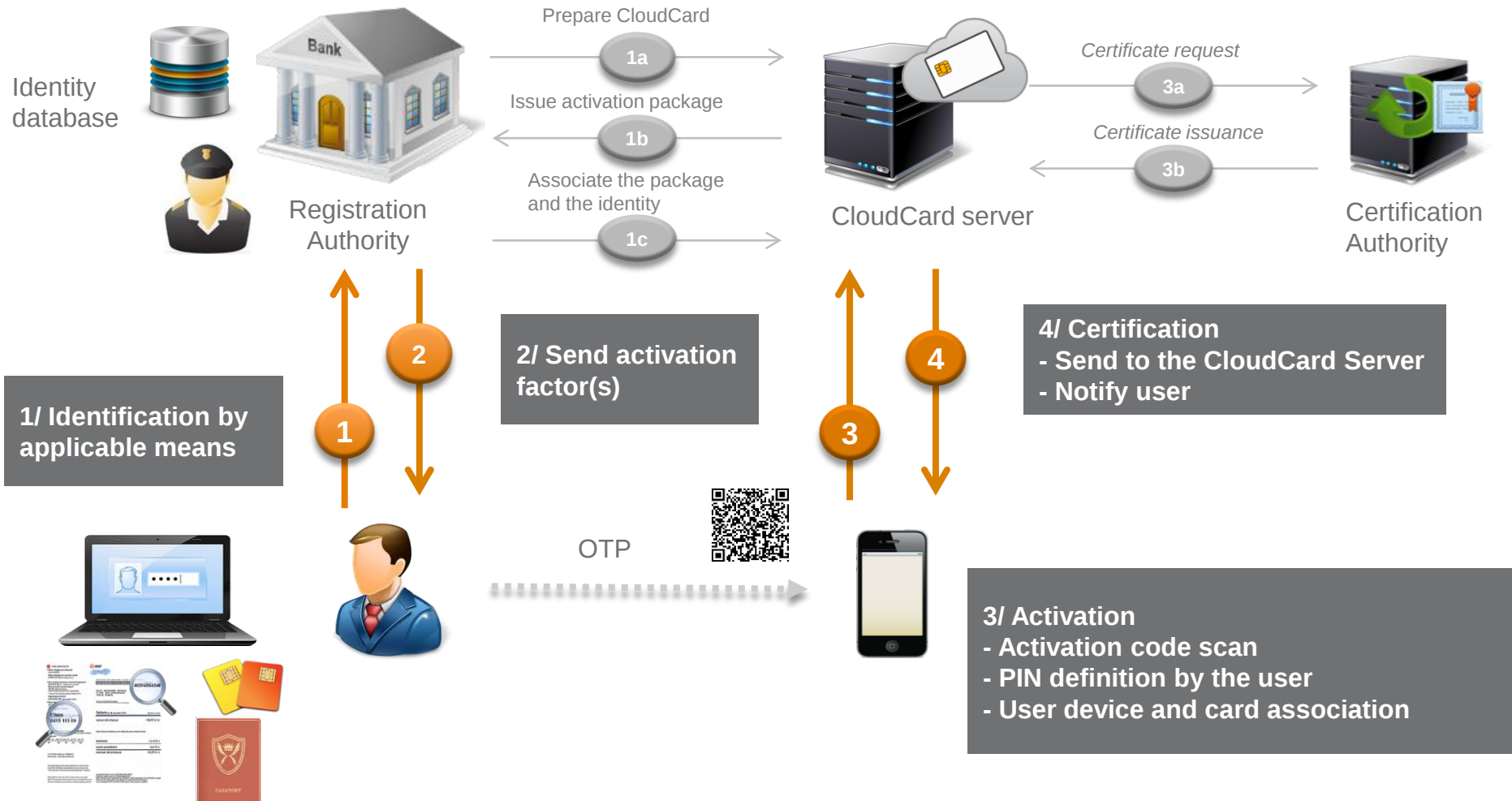
Digital signature use (with standard PKI)



DEMO

CloudCard

Registration process



AGENDA

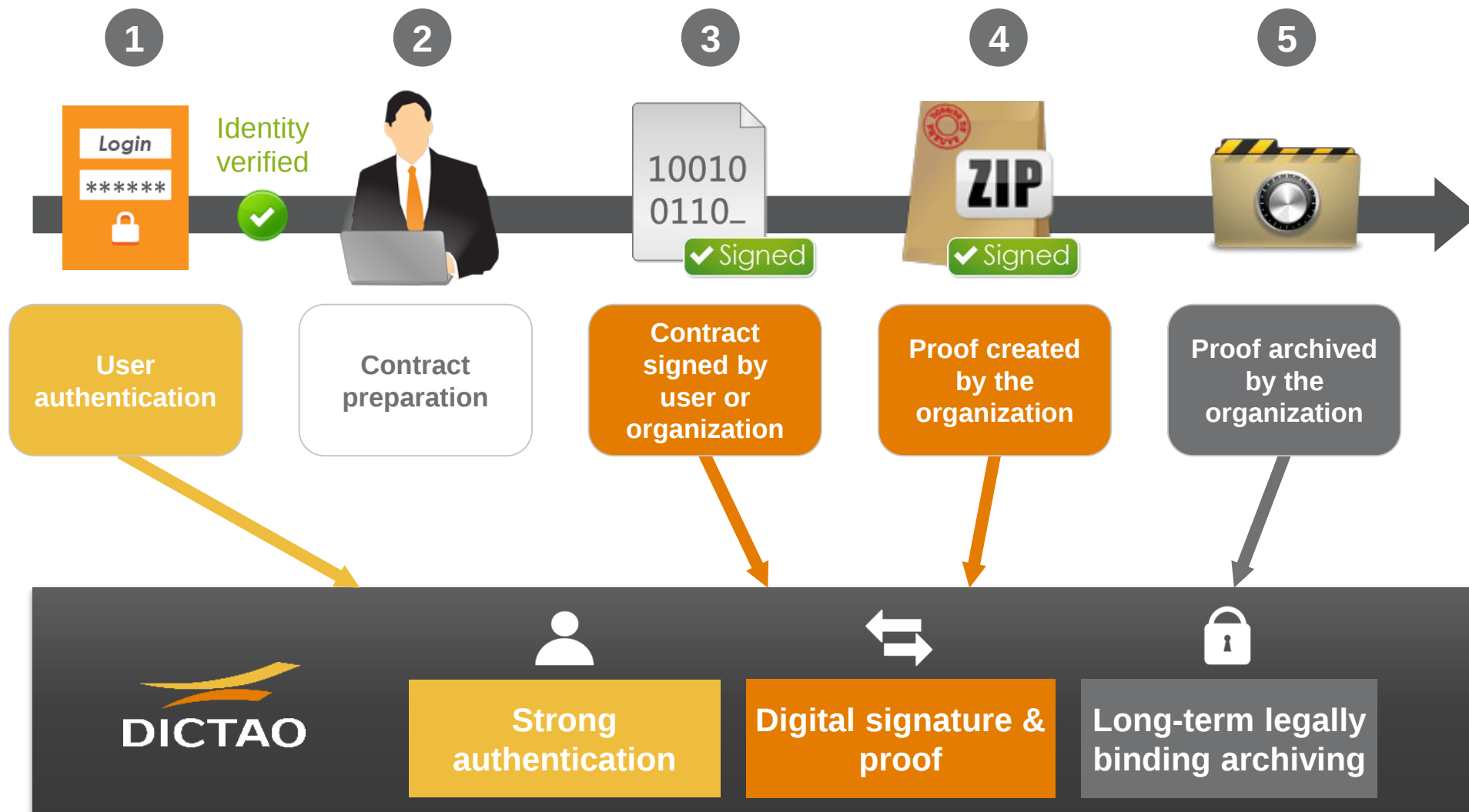
Dictao profile

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Q&A's

EXAMPLE OF A SECURE TRANSACTION PROCESS



A SECURE TRANSACTION



E-contracting for all sales channels



Support all **contracting party profiles**



Manage the **specific requirements** of each contract



Secure sensitive operations

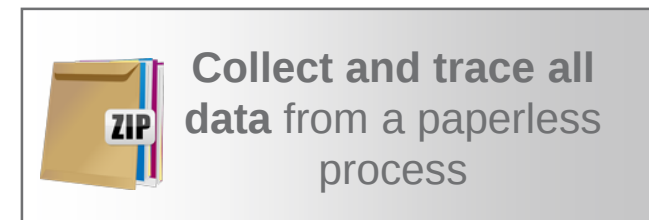
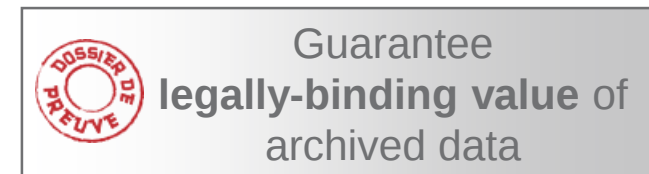
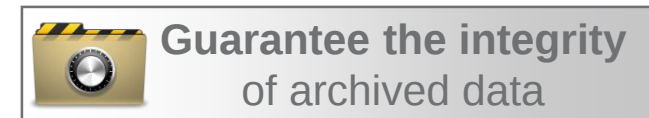
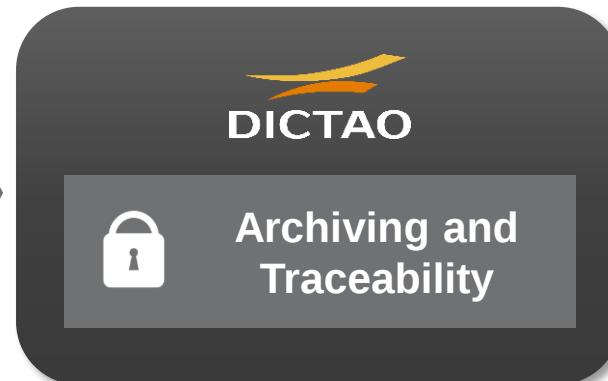


Comply with the **legal framework**



Adjust the level of **assurance and security** to the **risk level of the contract**

ARCHIVING AND TRACEABILITY



USE CASE 1/2

e- banking services



Desktop, mobile and tablets

Single or several signers

Synchronous / Asynchronous

Addition of supporting documentation

- Banking services
- Insurances
- Daily banking (Transfers, etc.)

AGENCY



iPad, tablets, wacom

Single or several signers

Cross canal

Addition of supporting documentation

- Personnel Loan with witness signature
- Check Recovery
- Daily banking (Transfers, cash deposit, etc.)

USE CASE 2/2

ROAMING CONTRACTUALISATION



Desktop, mobile and tablets

Single or several signers

Synchronous / Asynchronous

Addition of supporting documentation (snapshot)

- Account Creation
- Health insurance

Phone selling



iPad, tablets, wacom

Single or several signers

Cross canal

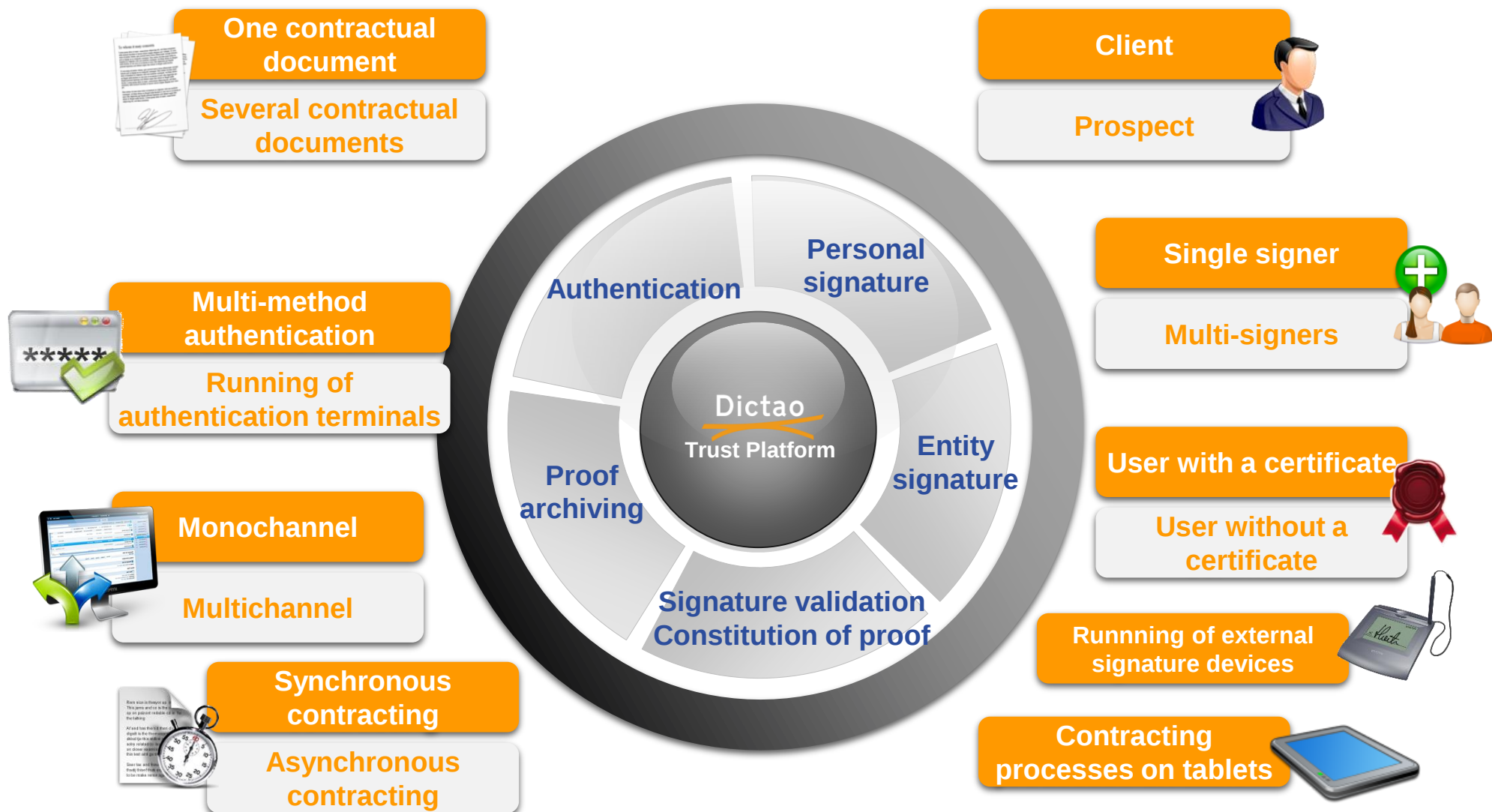
Addition of supporting documentation

- Account creation
- Savings products
- Credit card contract

DEMO

DTP

Flexibility depending on the business context



AGENDA

Dictao profile

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Q&A's



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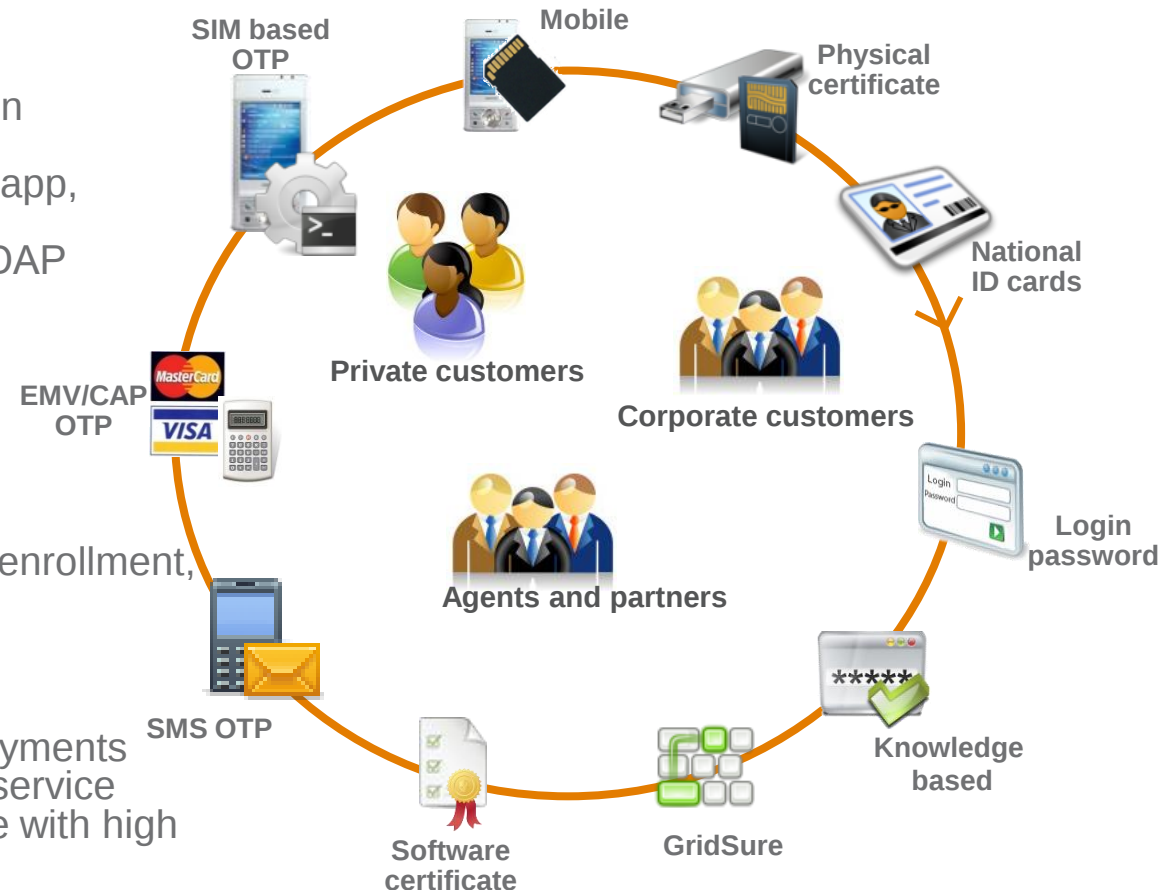
PRODUCT PORTFOLIO (BACK-UP)

June 2014



Multi-factor authentication solution

- Centralized authentication
 - ▶ Wide applicability: access and transaction authentication, SSO, identity federation
 - ▶ Multiple applications: web portal, mobile app, VPN/network access
 - ▶ Users' repository: embedded, existing LDAP directory or relational databases
 - ▶ Protocols: SAML2, 3DS, SOAP APIs
- Advanced authentication system
 - ▶ Context based authentication workflow
 - ▶ Identity evidence for authentication
 - ▶ Consent evidence for transactions
 - ▶ Secure management of factor life cycle (enrollment, renewal)
 - ▶ Traceability of system administrators
- Mature product
 - ▶ Multi-tenant design for on-premise deployments
 - ▶ Ready to use, scalable and guaranteed service available through our SaaS infrastructure with high SLA

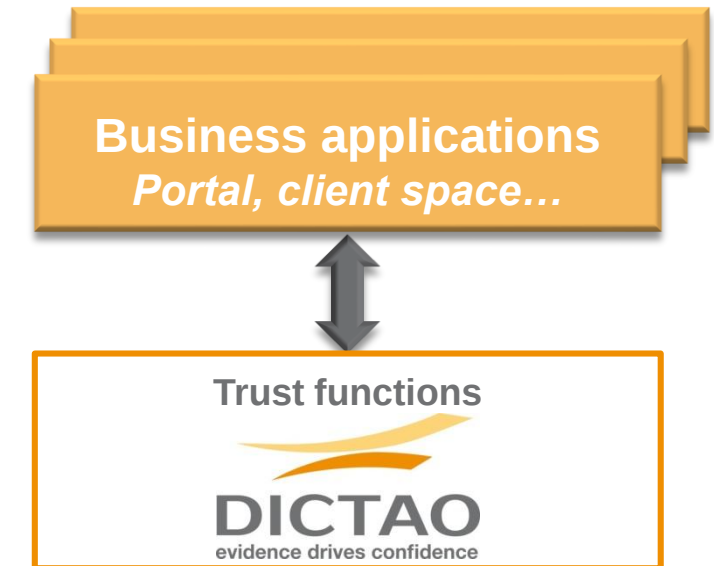


Multichannel e-Contracting solution

- **Contract solution**
 - ▶ Management and traceability of the transaction
 - ▶ Authentication, sealing and personal signature
 - ▶ Constitution of a legally binding proof file
- **Modular**
 - ▶ Customizable, adapted to the client / business context
 - ▶ Multichannel, multi-population, multi-business
 - ▶ Providing UI or fully integrated within third-party UI
- **Compliant**
 - ▶ Conforms to the legal framework
- **Industrial**
 - ▶ Multi-functional solution: can be shared between organization departments
 - ▶ Available as SaaS on platforms with high SLA



Users



Certified CSPN by the French ANSSI*, built around CC EAL3+ certified and qualified components



Contract displayed



Consent



Authentication



Contract signatures



Supporting documentation



Legally binding proof

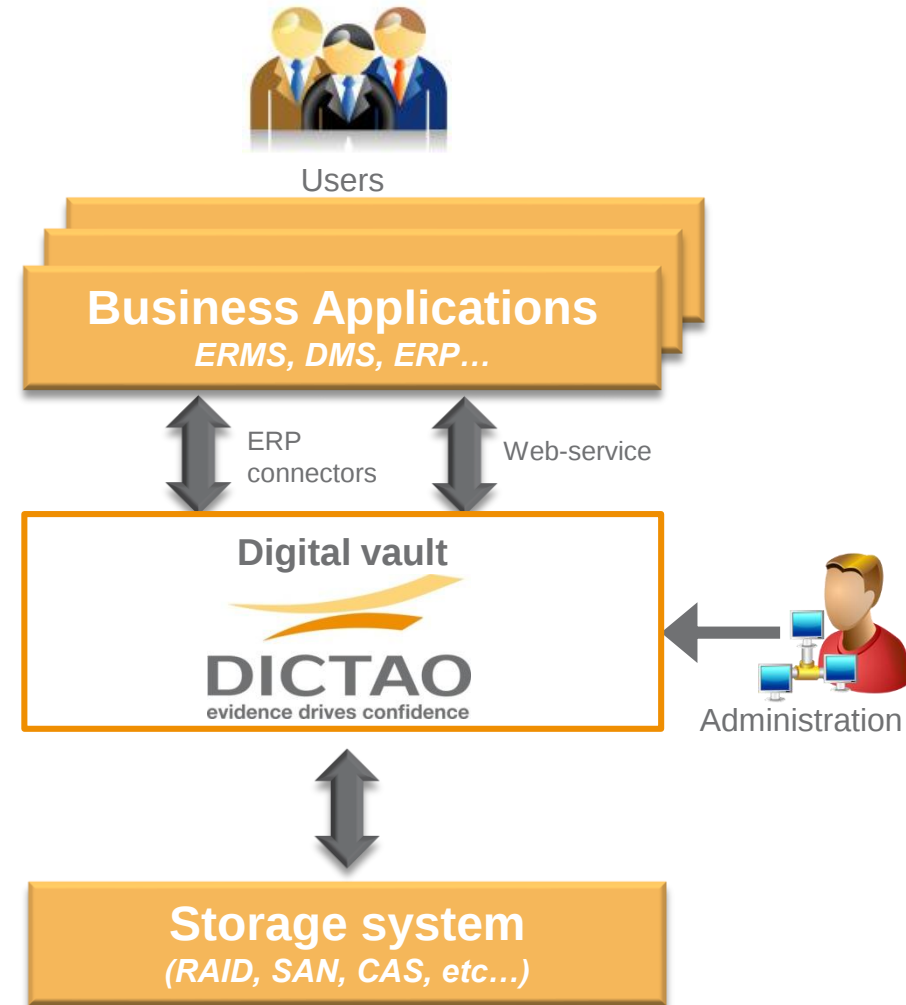


Proof archiving

*French Networks and Information Security Agency

Secure Archiving and Traceability

- Back-office digital vault
 - ▶ Authenticity
 - ▶ Integrity
 - ▶ Non-repudiation
 - ▶ Confidentiality
 - ▶ Auditability
- Compliant
 - ▶ NF Z42-020 compliant
 - ▶ Certified FNTC-CFE
 - ▶ NF Z42-013 (ISO 14641-1) and SIAF compatible
- Multi-application
 - ▶ Confidentiality between vaults
 - ▶ Off-the-shelf and custom descriptive file models
 - ▶ Pre-integrated with DTP and DxS



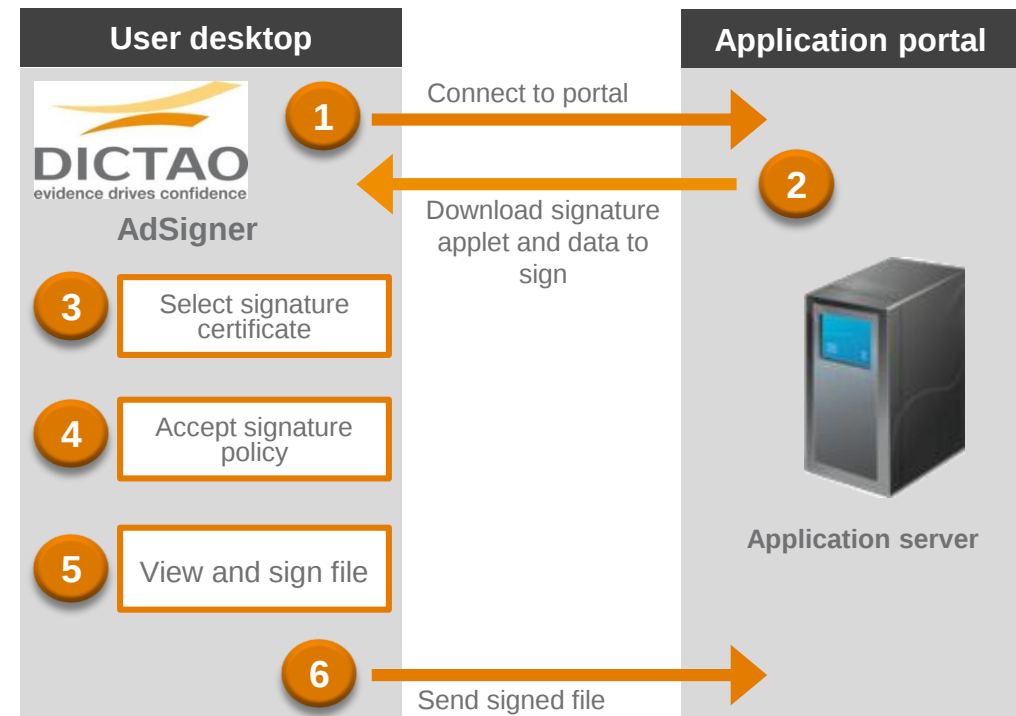
CSPN certified by the French
ANSSI, built
around Common Criteria EAL3+
certified components
Certified FNTC-CFE



SIAF : Interdepartmental Service Archives of France
CSPN : First Level of Security Certification
ANSSI: French Network & Information Security Agency

Signature on user desktop

- Document signature
 - ▶ All document types (PDF, HTML, XML, binary)
 - ▶ In a range of formats (ex. XAdES, PAdES, CMS)
 - ▶ Personal signature
- Secure
 - ▶ Signature key protected by hardware token
- Multi-environment
 - ▶ Many OS and browsers
 - ▶ Localisation
- Configurable
 - ▶ Certificate filtering
 - ▶ Signature and consent policies



Certified Common Criteria EAL3+
and qualified by the French ANSSI*



*French Networks and Information Security Agency

Signature Server

- Signatures on behalf of an organization or an individual
 - ▶ Any type of document (or hash)
 - ▶ Numerous signature formats (XAdES, CMS, PAdES...)
 - ▶ Signature proof
- Secure
 - ▶ Signature key protected by HSM
 - ▶ Auditable
- Multi-applications
 - ▶ Easy integration
 - ▶ High-performance, application groups



Users



Business applications



Web-service



Administration



Signature server

DICTAO
evidence drives confidence



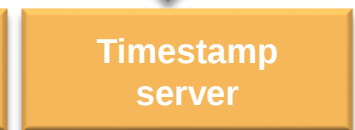
PKCS # 11



RFC 3161



HSM



Timestamp
server



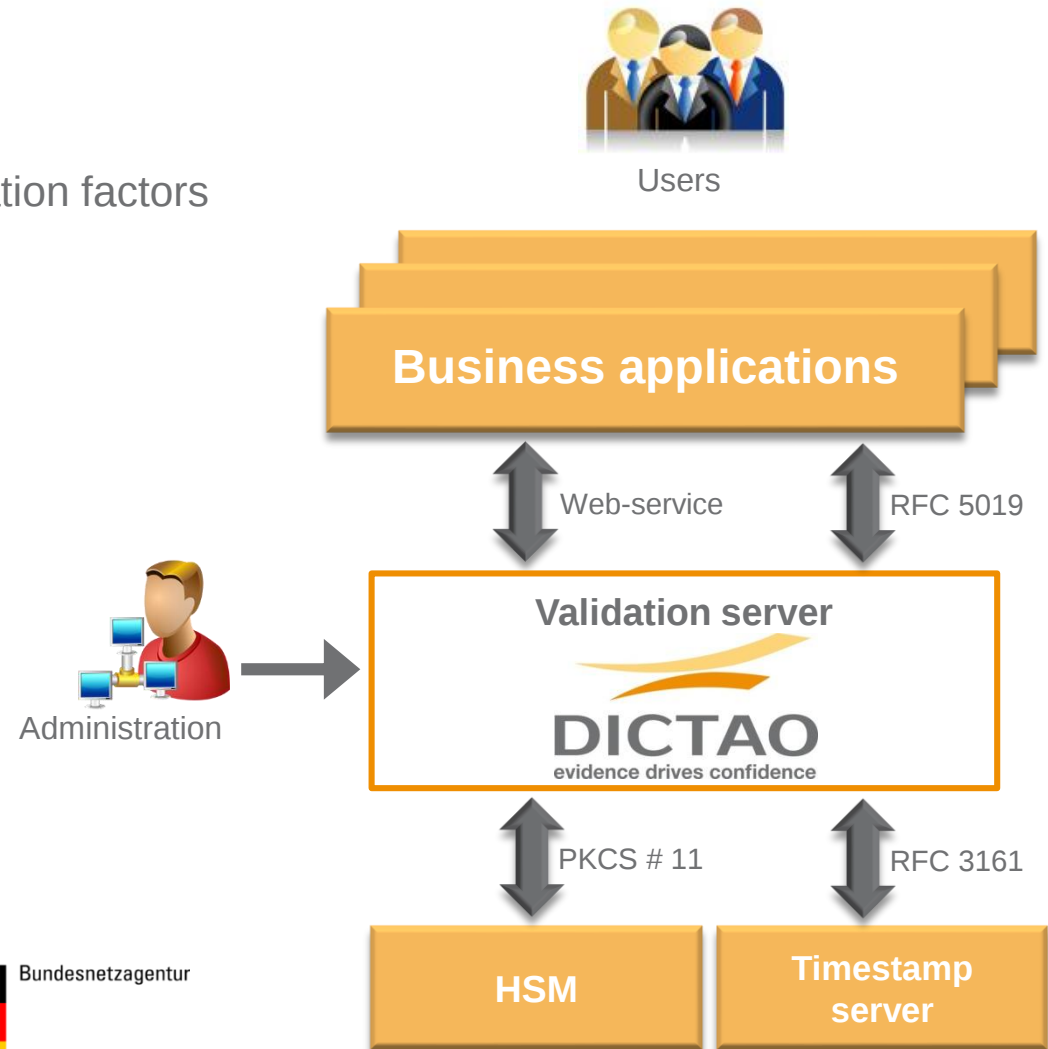
Certified Common Criteria EAL3+
and RGS qualification in progress;
Qualified by the
Bundesnetzagentur;
FIPS 140-2 compatible



Bundesnetzagentur

Validation Server

- Validation
 - ▶ Of certificates, signatures, and authentication factors
 - ▶ Validation of the certification chain
 - ▶ Many formats and signature types
 - ▶ Validation of data or hash
 - ▶ Numerous configurations, legal controls
 - ▶ Signature completion
 - ▶ Validation proof
- Multi-applications
 - ▶ Easy integration
 - ▶ High performance, application groups



**Certified Common Criteria EAL3+
and qualified by the French
ANSSI*;
Qualified by the
Bundesnetzagentur;
FIPS 140-2 compatible**

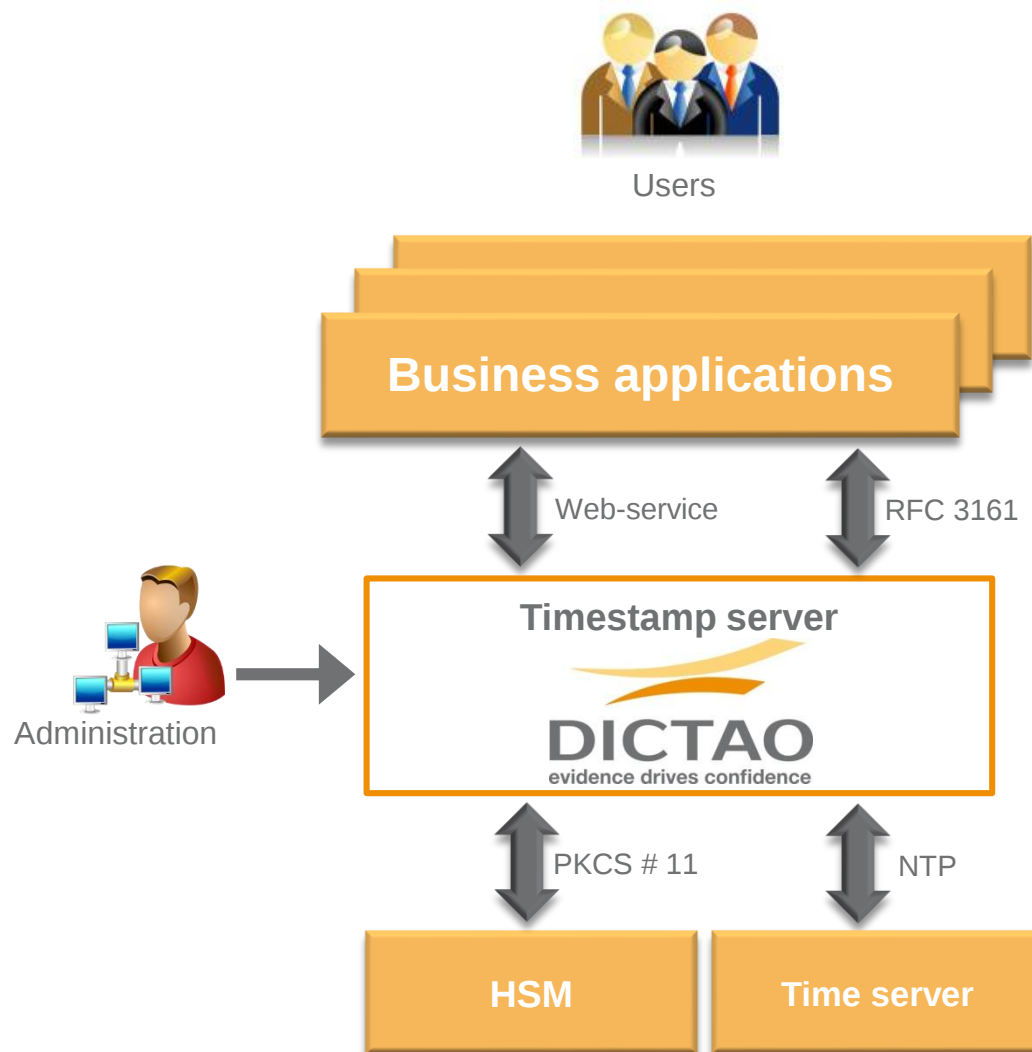


Bundesnetzagentur

*French Networks and Information Security Agency

Timestamp Server

- Generation of the timestamp token
 - ▶ RFC 3161
 - ▶ Timestamping of documents
 - ▶ Timestamp proof
- Control of the time drift
 - ▶ Via NTP
 - ▶ Definition of reference servers and rules
- Secure
 - ▶ Keys protected by HSM
- Multi-application
 - ▶ Easy integration
 - ▶ High performance, application groups



FIPS 140-2 compatible



Securing identities and transactions with a smartphone

- A comprehensive system for securing mobile users
 - ▶ Strong authentication and digital signature using a mobile app and a tamper resistant server
 - ▶ Comprehensive protection: anti-phishing, anti-MiTM, anti-MTIB, anti brute force attack, etc.
 - ▶ Out-of-band channel option to secure any terminal
- A flexible system
 - ▶ Strong authentication (no PKI required)
 - ▶ Digital Signature (with any standard PKI)
- Extended usage and lifecycle capabilities
 - ▶ End-user activation, customization and self-care integrated in the CloudCard App
 - ▶ Life cycle and Usage API for administration, registration, business app, support centers and more
- Using smartphones as authentication factor
 - ▶ Already in the user's pocket!
 - ▶ Intuitive and seamless user experience
 - ▶ Available on Apple's AppStore and Google Play



Common Criteria EAL3+
certification and qualification
under study with ANSSI*
FIPS 140-2



*French Networks and Information Security Agency



OFERTA PARA BIESS

BERTRAND MOUSSEL

DICIEMBRE 2013

Solucion para contratacion de prestamos quirografarios en linea

- Para el proceso de otorgamiento de los prestamos quirografarios del BIES, se requeriran una sobre-autenticacion o una firma electronica para asegurar las solicitudes, por la pagina Web del BIESS.
- Los objetivos son la busqueda de :
 - ▶ El sellado de tiempo de la solicitud
 - ▶ La no-repudiacion (por autenticacion adicional por OTP-SMS)
 - ▶ La integridad del contrato de prestamo quirografario (como opcion adicional)
- El segundo factor para una autenticacion adicional, no debera afectar el método de autenticacion inicial, si no que debera ser usado después que el cliente ingresa a la pagina del banco.
- La solucion preferida es un « OTP » (One Time Password) enviado por SMS al teléfono del cliente con un numero que debera ser ingresado en la pagina Web para solicitar el préstamo.

DOS ETAPAS

Solucion para contratacion de prestamos quirografarios en linea

1. **La primera etapa** sera realizada con una sobre-autenticacion por OTP-SMS que garantizara:

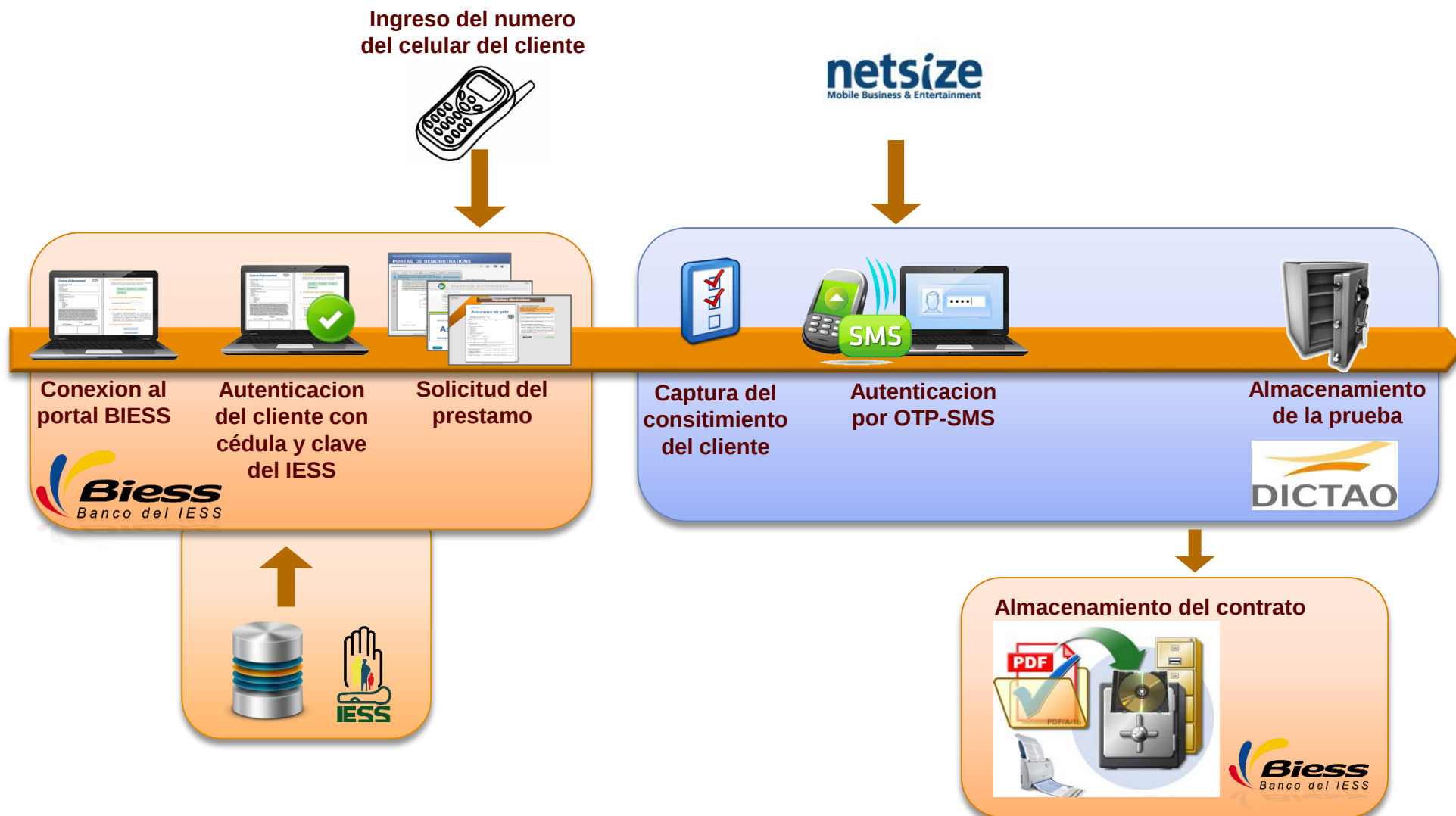
- ▶ La captura del consentimiento del cliente de la BIESS
- ▶ La no-repudiacion (por autenticacion adicional por OTP-SMS)
- ▶ El sellado de tiempo de la solicitud

El « OTP » (One Time Password) enviado por SMS al teléfono del cliente con un numero que debiera ser ingresado en la pagina Web para solicitar el préstamo

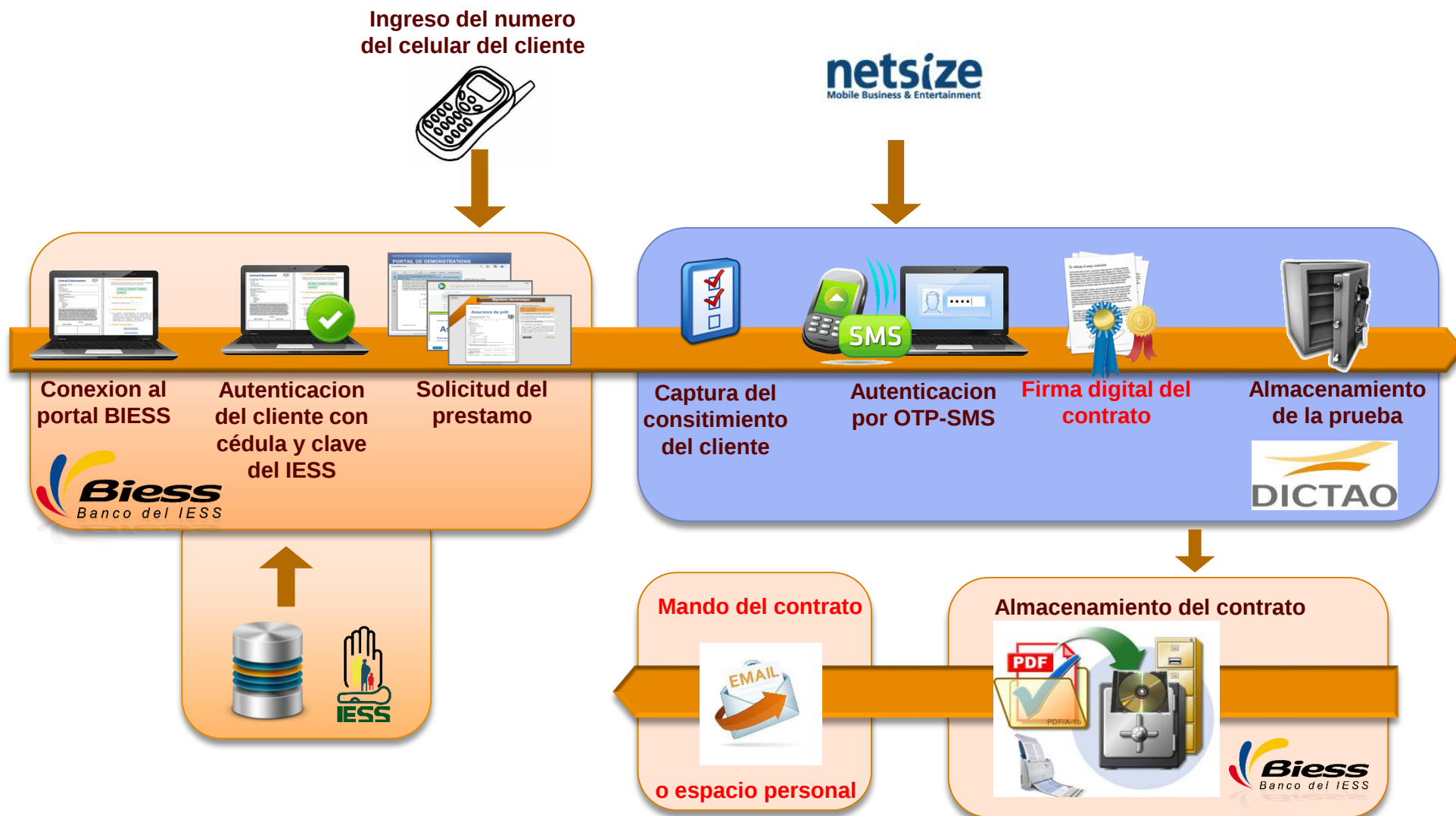
2. **La segunda etapa (opcional)** sera completada por una firma del la BIESS que garantizara:

- ▶ La integridad del contrato de prestamo quirografario
- ▶ En particular si el contrato es enviado al cliente (e-mail o espacio personal en la pagina web de la BIESS – opcional)

FLUJO FUNCIONAL DE LA SOLUCION ETAPA #1



FLUJO FUNCIONAL DE LA SOLUCION ETAPA #2



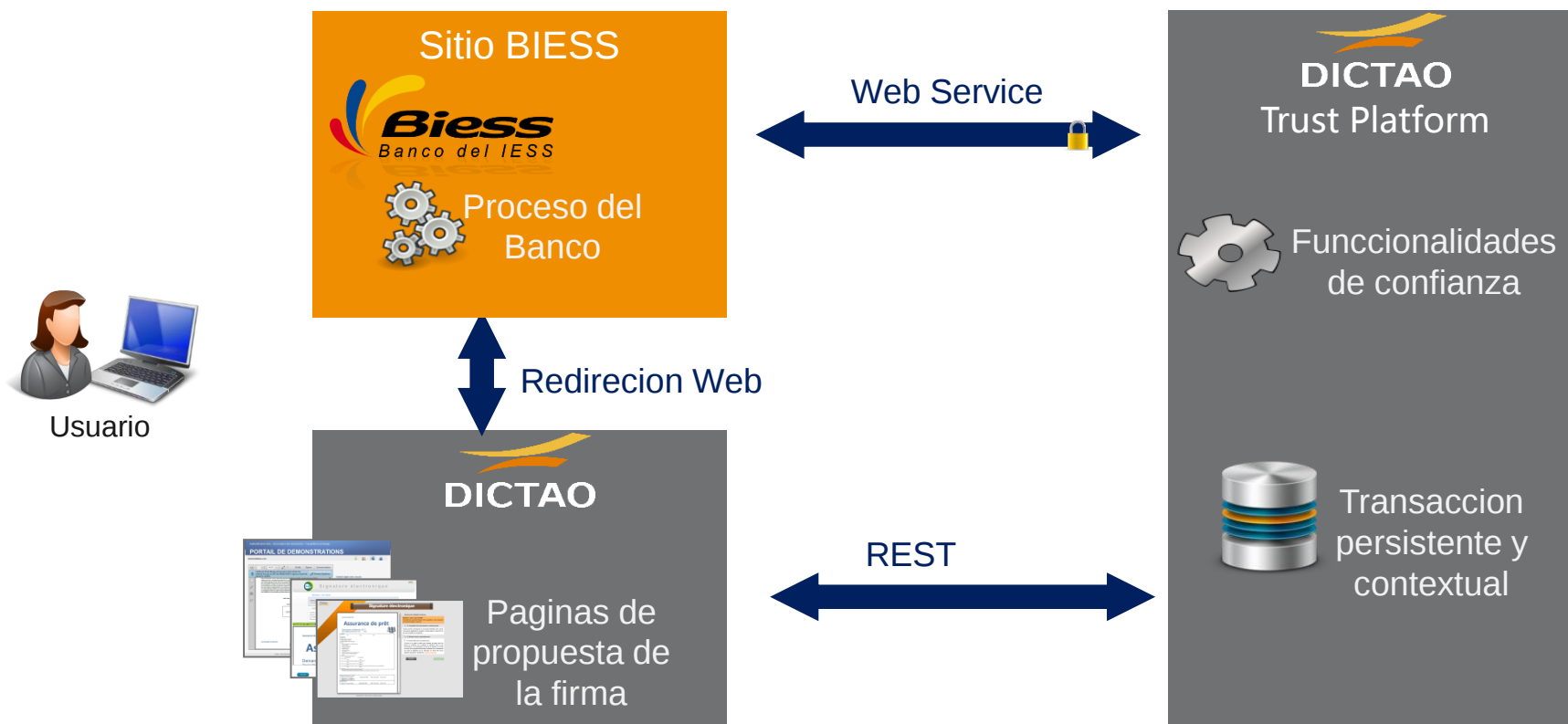
DESCRIPCION DE LA SOLUCION

Solucion de doble factor por medio de OTP - SMS

- El producto propuesto por DICTAO es una plataforma que tendra las características siguientes:
 - ▶ **Primera etapa** : plataforma llamada DVS (Dictao Validation Server) para validar la segunda autenticación.
 - ▶ **Segunda etapa** : plataforma DTP (Dictao Trust Platform) para firmar los contratos
- Cualquiera etapa :
 - ▶ Puede ser demostrada en modo SaaS (Software as a Service)
 - ▶ Puede ser transferida en Ecuador (LOGIKARD), o internalizada
- Las pruebas tienen valor legal con certificaciones internacionales (CSPN, EAL3+, etc.)
- El servicio propuesto de envío de SMS para los OTP's, puede ser operado por NETSIZE que tiene vinculación con todos los operadores Ecuatorianos (acessos directos a todos los centros SMSC)

INTEGRACION WEB CON LA PAGINA DE BIESS

Arquitectura funcional

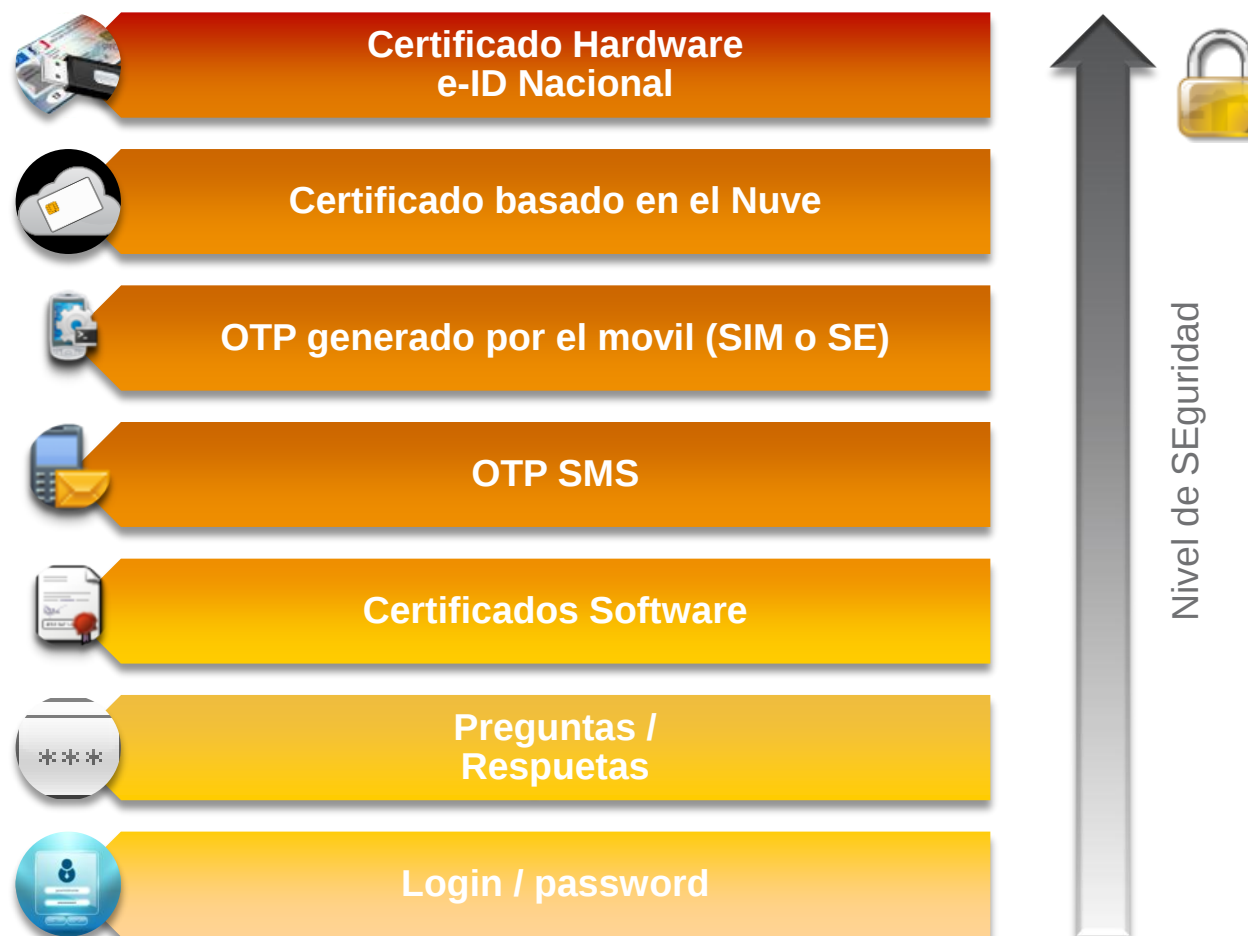


- **Modo SaaS, desde Francia, etapa #1 (doble autenticacion)**
 - ▶ Costos « one-shot » :
 - 9000 € para el setup & manejo del proyecto
 - Registracion de cada nuevo usuario: 0.2 € HT / nuevo usuario
 - ▶ Costos mensuales segun el rango de usuarios registrados :
 - 600 € /mes para menos de 20 000 usuarios
 - 750 € /mes para menos de 100 000
 - 900 € /mes para menos de 200 000
 - ▶ Costos a la transaccion :
 - Autenticacion : 0.11 € por autenticacion
 - Costo del SMS : 0.35 € (eso es una estimacion para un SMS internacional mandado desde Francia).
- **Modo SaaS, desde Francia, etapa #2 (firma digital)**
 - ▶ Mismo modelo de costos, con las modificaciones siguientes:
 - Set-up y manejo de proyecto : 10,000 € (vs 9000 €)
 - Costo a la transaccion de firma: 1 € (vs 0.11 €)
- **Modo SaaS, desde Quito**
 - ▶ A definir con LOGIKARD
- **Modo internalizado**
 - ▶ A definir como proyecto con BIESS

PROXIMOS PASOS

1. Videos de demostracion
2. Espacio de demostracion desconectado
3. Integracion con la infraestructura T.I. de BIESS
4. Migracion de la solucion a Ecuador (LOGIKARD o internalizacion a BIESS)

EL NIVEL DE SEGURIDAD DEPIENDE DE LOS FACTORES DE AUTENTICACION ELEJIDOS



- Para proteger la inversion de la BIESS, podria ser interesante de implementar una solucion con multi-factores de autenticacion. Eso permitira de hacer convivir varios factores de autenticacion y de integrar nuevos factores en el futuro
 - ▶ El producto que propone DICTAO es su DACS (Dictao Authentication Server)
 - ▶ El DACS se integrara en la solucion « SaaS » o internalizada en la infraestructura I.T. de la BIESS, en una segunda etapa
 - ▶ El DACS maneja la reglas de negocio elejidas para cada situacion

FLUJO FUNCIONAL DE LA SOLUCION CON DACS

